



a Grimaldi Group company

# **MINOAN LINES SHIPPING S.A.**

## **Annual Financial Report** **of the year 2020 (1/1 – 31/12/2020)**

**TRANSLATED FROM THE GREEK ORIGINAL**

(In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document)

Shipping Societe Anonyme  
Company's No in the General Electronic Commercial Registry: 77083027000  
17, 25<sup>th</sup> August Str.–71 202 Heraklion–Crete

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*The amounts of the annual financial report are presented in thousands of € unless explicitly stated otherwise.*

*Any last digit discrepancies are due to rounding of the figures.*

The Annual Financial Report has been approved by the Board of Directors meeting on 30/03/2021.

## **Annual Report of the Board of Directors on the financial statements of the year 2020 (1/1 – 31/12/2020)**

This report refers to the annual consolidated Financial Statements and to the separate financial statements for the year 2020 and has been prepared in accordance with legislation in force (art.150&153 law 4548/2018).

The amounts mentioned are in thousands of euros, unless it is clearly stated differently.

### **Significant events for the year 2020 – Effect on Financial Statements**

It should be emphasized that the COVID-19 novel coronavirus, which has a global as well as a domestic effect on the economy and the society, affected the achievement of the corporate targets of the Company.

The covid-19 pandemic, which started showing its widespread effects in March 2020, has caused many countries, including Greece, as well as state organizations, to take drastic measures to contain it, including quarantines, travel restrictions and other transport restrictions.

Such measures have already caused and are likely to further cause, reduced commercial activity and affect many business sectors, including the ferry shipping sector where the Company operates, both at a local as well as at a global level.

In February 2020, the Board of Directors of the Company took the decision to change the name of RO-PAX vessel FESTOS PALACE to KYDON PALACE, and to employ her in the Chania-Piraeus route, as well as to change the name of the RO-PAX MYKONOS PALACE to FESTOS PALACE and to employ her in the Heraklion-Piraeus route.

In 2020, the Company completed a) the sale of Ro-Pax KNOSSOS PALACE to the affiliated company Grimaldi Euromed S.p.A. at the price of EUR 70,800, and b) the acquisition of Ro-Pax BONARIA (later renamed to KNOSSOS PALACE) from the affiliated company Grimaldi Euromed S.p.A at the price of EUR 70,800. Both transactions concluded within December 2020, while the sale prices corresponded to the market values of the two vessels at the time of the transaction.

It is reminded that starting from 1/1/2020, by decision of the International Maritime Organization (I.M.O.) Environment Protection Committee, becomes effective the obligation for all vessels to be supplied with low sulfur fuel (up to 0.5%). This decision affects the conventional vessels operating on Greek Coastal Sector. For that reason, In 2019, the Company concluded a approx. EUR 17 million investment for installing scrubbers at the three conventional ships of its fleet : Knossos Palace, Festos Palace (ex Mykonos Palace) and Kydon Palace (ex Festos Palace). This investment allowed the Company to avoid the consumption of low-sulfur fuel - at a higher price - to its conventional vessels and its expected to positively influence the financial figures over the following years. It should be clarified that the highspeed vessel Santorini Palace consumes fuel (M.G.O 0,1%) which is in compliance with the new stricter rules for sulfur in marine fuels.

The Company, in February 2020, completed the short-term chartering of the ship Festos Palace (ex Mykonos Palace) to the affiliated company Grimaldi Euromed SpA as to cover the transportation capacity needs of the latter. The chartering was in place since October 2019. Following that the vessel was routed to domestic line according to everything described below in "traffic volumes".

In 2020 the London Maritime Arbitration Association issued their decision regarding to the case between the Company and the company A.N.E.K. S.A. The aforementioned Court decided that the Company acted in accordance with what was explicitly committed by the parties at the completion of their private agreement. The Company won the case and the Court accepted the justified withdrawal of amount € 47,500 on Company's behalf on previous year. Furthermore, the Court decided that A.N.E.K. S.A. has to pay to the Company legal expenses of about € 1,992, which upon relevant agreement between the two parties made on October 2020, the respective amount will be transferred to the Company until January 2021.

### **Traffic Volumes**

The Company for the entire year was active in the "Piraeus-Heraklion" route and "Piraeus-Souda, Chania" route, while it was continued the seasonal route "Heraklion-Cyclades".

Finally, the Company, as to upgrade its services to the passengers, from July to the end of the high touristic season extended the ferry route "Piraeus-Heraklion" by including the island of Milos, Cyclades as an intermediate destination for a certain number of voyages.

At the above mentioned active routes were handled by the Company's fleet 541 thousand passengers, 107 thousand cars and 69 thousand trucks, during 2020 ( 1,077, 152 and 74 the respective figures for 2019).

## Consolidated Balance Sheet & Financial Results

In the following table are presented the subsidiary company which, together with the Company, is included in the consolidated financial statements and the consolidation method:

<u>Name</u>	<u>Consolidation Method</u>	<u>Headquarters</u>	<u>% Interest</u>	
			<u>2020</u>	<u>2019</u>
Minoan Italia S.p.A.	Full	Palermo - Italy	100%	100%

The above subsidiary remains in business inactivity and its share in the sales of the Group is zero, as in the previous year. Its contribution to the consolidated results for the year 2020 is negative and amounts to € 2,229, while it was also negative for € 52 in 2019.

The most important items of the consolidated Statement of financial position and Statement of profit or loss and other comprehensive income are presented below:

	<u>2020</u>	<u>2019</u>	<u>Change</u>
			<u>€</u>
<b><u>Statement of financial position – key figures</u></b>			
Non – Current Assets	250,541	269,882	-19,341
Current Assets	30,087	31,445	-1,358
Equity	255,173	270,556	-15,383
Total Liabilities	25,455	30,771	-5,316
<b><u>Statement of comprehensive income – key figures</u></b>			
<b><u>Continuing operations</u></b>			
<b>Revenue</b>	<b>57,456</b>	<b>92,104</b>	<b>-34,648</b>
Cost of sales	61,334	82,089	-20,755
Selling and Administrative Expenses	13,706	22,068	-8,362
<b>Profit of the year before interest, taxes, depreciation and amortization (E.B.I.T.D.A.)</b>	<b>2,214</b>	<b>9,010</b>	<b>-6,796</b>
Net Financial and Investing Results [ Expenses ]	-76	-230	154
<b>(Loss) / profit of the year after taxes from continuing operations</b>	<b>-15,397</b>	<b>-7,650</b>	<b>-7,747</b>
<b>(Loss) / profit of the year after taxes</b>	<b>-15,397</b>	<b>-7,650</b>	<b>-7,747</b>

*Note: The above financial data derive directly from the Consolidated Financial Statements*

- The “Non-Current Assets” reached € 250,541 against € 269,882 on 31/12/2019, decreasing by € 19,341 mainly due to the accumulated depreciation of the year.
- The “Current Assets” decreased by € 1,358 and reached € 30,087 against € 31,445 on 31/12/2019. This change is mainly due to the decrease in the Group’s receivables and inventories, as a result from reduced revenues they followed the covid-19 pandemic. An impairment of € 2,089 was also incurred in the claims of the subsidiary from claims against a third party that is being discussed in International Court of Arbitration.
- The “Equity” decreased by € 15,383 and reached € 255,173 against € 270,556 on 31/12/2019. This change is due to the current year’s result.
- The “Total Liabilities” reached € 25,455 against € 30,771 on 31/12/2019, decreasing by € 5,316. This result comes from the reduction of trade and other payables that followed consequently the reduction in revenues due to the covid-19 pandemic, as previously noticed.

The Group’s financial performance from continuing operations was affected mainly by the widespread effects of covid-19 pandemic and the drastic measures to contain it that had to be taken, including quarantines, travel restrictions and other transport restrictions. Analytically :

- The “Revenues” from continuing operations decreased by € 34,648 and reached € 57,456 against € 92,104 in year 2019, due to covid-19 pandemic and the restrictions that situation led to, as already mentioned.

- The “Cost of Sales” decreased by € 20,755 and reached € 61,334 against € 82,089 in year 2019. This change likewise is mainly due to the lower revenues achieved, followed the covid-19 pandemic.
- The “Selling and Administrative Expenses” showed a remarkable reduction of € 8,362, as a result from actions planned with caution by the Group, in an attempt to restrain the losses coming from reduced revenues due to covid-19 pandemic. They reached € 13,706 compared to € 22,068 of year 2019.
- Due to the reasons mentioned above, the Operating results before tax, depreciation, financing and investing costs (E.B.I.T.D.A.) from continuing operations, even though they are decreased by € 6,796 compared to 2019 ones, they are still profitable at the amount of € 2,214.
- The “Net Financial and Investing Results [ Expenses ]” show an increase compared to those of year 2019 fiscal year reaching € -76 against € -230 (change of € 154).

Taking into consideration all the above, the “Net Results after Taxation” from continuing operations reached loss of € 15,397 against a loss of € 7,650 in previous year.

## **Financial Ratios**

The main financial ratios of the Group are presented here below:

	2020	2019
<b>General Liquidity</b>	<b>1.27</b>	<b>1.07</b>
<u>Total Current Assets</u>		
Total short term liabilities		
<b>Immediate Liquidity</b>	<b>1.20</b>	<b>0.99</b>
<u>Total Current Assets – Inventories</u>		
Total short term liabilities		
<b>Debt–equity Ratio</b>	<b>10.02</b>	<b>8.79</b>
<u>Equity</u>		
Total Liabilities		

- General Liquidity ratio assesses the entity’s capacity to serve its current liabilities and it is derived from Group’s balance sheet relevant figures.
- The Quick ratio shows how many times the direct liquidate items covers the current liabilities and arises from the Group’s balance sheet relevant figures.
- Debt-Equity Ratio presents the capital structure and the relation between the Equity and Long & Short term liabilities. The said ratio derives from the relevant figures of the Group’s balance sheet.

## **Balance Sheet & Financial Results at Stand Alone basis**

The most important items of Company’s Statement of financial position and Statement of profit or loss and other comprehensive income, prepared in accordance with I.F.R.S., are presented below:

	2020	2019	Change
			€
<b><u>Statement of financial position – key figures</u></b>			
Non – Current Assets	256,735	277,257	-20,522
Current Assets	19,597	19,121	476
Equity	251,321	265,657	-14,336
Total Liabilities	25,011	30,721	-5,710
<b><u>Statement of comprehensive income – key figures</u></b>			
<b><u>Continuing operations</u></b>			
Revenue	57,456	92,104	-34,648
Cost of Sales	61,292	82,048	-20,756

Selling and Administrative Expenses	13,144	21,977	-8,833
<b>Profit of the year before interest, taxes, depreciation and amortization (E.B.I.T.D.A.)</b>	<b>4,451</b>	<b>9,071</b>	<b>-4,620</b>
Net Financial and Investing Results [ Income ]	-2,024	2,619	-4,643
<b>(Loss) / profit of the year after taxes from continuing operations</b>	<b>-14,350</b>	<b>-4,698</b>	<b>-9,652</b>
<b>(Loss) / profit of the year after taxes</b>	<b>-14,350</b>	<b>-4,698</b>	<b>-9,652</b>

*Note: The above financial data derive directly from Company's (stand-alone) Financial Statements*

## Subsequent Events

There are no other events, which took place after the statement of financial position date as of 31/12/2020, that might arise an adjustment or disclosure, in the Parent or Group financial statements in accordance with International Financial Reporting Standards.

## Prospects for the year 2021

The covid-19 novel coronavirus, which has a global as well as a domestic effect on the economy and the society, will affect the achievement of the corporate targets of the Company.

The covid-19 pandemic, which started showing its widespread effects in March 2020, has caused many countries, including Greece, as well as state organizations, to take drastic measures to contain it, including quarantines, travel restrictions and other transport restrictions.

Such measures have already caused and are likely to further cause, reduced commercial activity and affect many business sectors, including the ferry shipping sector where the Company operates, both at a local as well as at a global level. The extent the wide range of effects covid-19 might bring at an economic and social level, and the resulting impact on the financial condition of the Company and the Group in 2021, depends on future uncertain events which at the moment cannot be reasonably ascertained. As a result, any precise estimation of such effects cannot be done with safety and precision. In any case it is estimated that the evolution of the vaccination of the population both inside the country and rest of the world too, in combination with the restoration of the feeling of health security and the gradual opening of the markets with lifting the existing travel limitations/restrictions, will contribute significantly to the improvement of the existing conditions.

In all respects, it is estimated that Company's financial performance will be determined by the level of Greece's growth rate, which depends on the political and social stability, the intensity of competition among coastal shipping companies, the fluctuation of fuel prices, and also, the evolution of tourism which is affected by the geostrategic developments in the region.

The Management of the Company and the Group is closely monitoring how the covid-19 pandemic evolves, and how this evolution might affect their financial condition. Based on Management's current estimates, adjusted for the effects of covid-19, the Company and the Group believe that the estimated cash flows from operations in 2021, together with the liquidity the Company has secured, will be sufficient to enable the Company address the negative effects of covid-19 in the foreseeable future.

## Corporate Business Model – Main Strategic Goals

Minoan Lines provides maritime transport services contributing to the development of domestic and international tourism & commerce. Company's fleet is composed with vessels which can transport passengers, cars and also trucks. In addition, the Company provides agency services in Adriatic market. Main concern and absolute priority is the constant improvement of services provided to customers and the building of strong and long term relationships with loyal customers, based on the principles of quality and reliability.

The management of Minoan Lines focuses on the application of the following policies:

- Maintain and enhance the leading position in the markets that the company operates
- Invests in modern vessels technologically advanced.
- Provides high-level quality services giving special importance in matters related to safety, security and comfort.
- Continuous improvement and quality upgrade of services provided, according to market standards and expectations, in order to achieve a high-level customer satisfaction.
- Achievement of strong customer loyalty.
- Pursue new growth expansion opportunities in the Aegean Sea region.

Minoan Lines' main objectives are the following:

- Optimal operational level of the fleet.
- Strong, competitive performance of invested capital
- On-going healthy financial structure
- Long-term corporate value enhancement
- Exploit of arising opportunities for further development of coastal shipping operations.
- Improve competitive position in Greek coastal shipping market.

## **Quality Policies**

The long-lasting presence of Minoan Lines in Passenger Coastal Shipping, the applied strict policies about quality issues, the fully trained personnel as well as the investments in high standard vessels have led the Company to provide high level services. Within this framework, the Company has achieved to excel, receiving critical certifications and accepting important awards from established international and domestic organizations:

ISO 9001:2015, Quality Management System, issued for «Safe and Quality Transport of Passengers and Vehicles" by international classification society RINA.

ISO 22000:2005, Safe Food Management System for storage, process and service of food and beverages in vessels, issued by TÜV Hellas.

ISM-Code (International Safety Management) and ISPS-Code (International Ship and Port Facility Security), issued by certification society RINA.

HACCP certificate (Hazardous Analysis Critical Control Point), issued by TÜV HELLAS (member of RWMTÜV Group) for securing health standards in the storage, production and consumption of food and beverages in ships.

Environmental Management System ISO 14001:2004, issued by certification society RINA.

ISO 27001:2013, Information Security Management System, to manage and secure sensitive Company Information - in final stage for certification.

GDPR.

Minoan Lines is fully complied with the GDPR Regulation (EU Regulation 2016/679 ).

The above certifications awarded to the Company confirm the strict regulations and procedures followed in the ships and also by Company's staff ashore. It should be stated that these certifications are awarded by independent competent inspectors after thorough relevant on-site inspection.

## **Environmental Issues**

Minoan Lines, alongside its dynamic development in the field of shipping, recognizes its responsibility for environmental protection as well, emphasizing and prioritizing on energy management issues.

In compliance to the requirements of MARPOL, the Regulation (EU) 2015/757 of the European Parliament and of the Council on the monitoring of carbon dioxide emissions and to the Ship Energy Efficiency Management Plan, the company adopted innovative methods of improving the energy efficiency of its ships.

## **Human Resource**

The Company believes that the personality of each employee contributes significantly to its success, as a company of high reputation in coastal shipping sector and it aims to employ persons with suitable skills (talents) intending to keep high standard of the services both on land and on board.

The Company co-operates with the most important educational institutions through their career offices and frequently employs students and provides equal opportunities and fair treatment at the employment irrespective of age, sexual orientation, race, nationality, religion or beliefs.

The promotion of the equality and of equal opportunities in the sector of employment constitutes the main goal of the Company and it is applied on all levels of the administrative pyramid. The candidates for each department, administrative position, or supervisory body should have the suitable skills, qualifications, knowledge and experience in the sector or the department of their employment. Furthermore, the Company invests in the training of its employs with the aim to their continuous improvement as well as their professional development, while the rights of the employees are fully respected and protected.

The promotion of the principle of equality in the work place for all the participants, irrespective of their personality traits or/and choices in combination with the continuous training and the code ethics of the Company which includes, among others, principles such as quality, transparency, responsibility, respect, innovation, contribute to the upgrade of the provided services and the overall optimization of the performance of the human resources of the Company.

The Company believes in handling people with respect and dignity, both as individuals and as part of the human resources.

### **Personnel Employed in 2020:**

Departments in land → 136 employees.  
Crew in ships → 279 seamen.

### **Health and Safety**

Safety in the work place is Minoan Lines' first priority. All necessary measures are taken to prevent and to avoid accidents, and also best practices are implemented as to detect and face any possible dangers for the health and safety of the employees as well as of the customers and partners that visit Company' establishments.

The Company has also implemented mechanisms aiming to improve the work conditions and ensure the health and safety personnel.

### **Branches**

The Company for effectively conducting its operations, besides the central offices at Heraklion, Crete, it has established branches within the ports of Heraklion, Souda-Chania, Igoumenitsa and Piraeus, as well as in the cities of Piraeus and Athens.

### **Risks and Uncertainties**

The Company and the Group are exposed mainly to the following financial risks which might possibly be affected by the macroeconomic and operating environment as analyzed below.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's and the Group's risk management framework. The Board has delegated authority to the finance division for monitoring of financial risks. The Company's and Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks, adherence to limits and to hedge such risk depending on the prevailing market conditions each period of time. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. Cash and cash equivalents are also elements with high credit risk as the current conditions in Greece exert considerable pressure on domestic banks. In order for the risk to be reduced, the Company's and Group's cash and cash equivalents are only deposited for a short amount of time.

#### **Credit risk**

The Company's turnover comes from a range of categories like passenger and private vehicles transportation, on board sales (restaurants, bars and shops), transportation of freight units and vessels' chartering. Hence, the Company's customer base is analyzed as follows:

a) Those with professional collaboration such as:

- Travel Agents
- Central Agents
- Cargo Companies
- Cargo Owners
- Car rental companies
- Shipping Companies

b) Individuals-Passengers

There are ongoing efforts to attract more potential customers (in all the above categories) in order to enhance sales and develop the Company's customer base. Under the Company's set credit policy, every new customer is analyzed individually for creditworthiness before the Company's standard payment and credit terms and conditions are offered. The Company constantly monitors the balance of its clients and examines the prospect of forming provisions. Hence, a possible failure of the clients to meet their obligations, may affect the Company's results through the creation of relevant provisions.

#### **Liquidity risk**

The liquidity risk is referred to the Company's or the Group's ability to meet their financial obligations as they fall due. The approach adopted by the Company and the Group regarding liquidity management is to ensure the necessary liquidity to meet their liabilities when due. Therefore, it has ensured an appropriate combination of cash, cash equivalents and approved bank credits.



On 31/12/2020 the Group's cash and cash equivalents amounted to € 9,735 while on 31/12/2019 amounted to € 9,904. Furthermore, the Group maintains credit line with commercial bank, which as of 31/12/2020 and 31/12/2019 amounted to € 7,000, which it was unused, it ends 31/12/2021 and it is expected that it will be renewed. The interest charged on the credit line is based on the EURIBOR rate and the bank's margin. Moreover, a lien has been registered on two of the Company's properties. Considering that the available bank credit balance, the lack of debt obligations and the level of the Group's cash balance, the Management is in a position to claim the non-existence of liquidity risk in the foreseeable future.

## **Market conditions risk**

A common feature of a perfectly competitive market is the freedom of entry and exit. Thus, the deliberate routes in which the Company operates are highly competitive. The effort for growth and increase of each company's market shares could possibly create an overwhelming competition reflected to the financial results of the sector. In this respect the Company, in cooperation with the overlying parent company's Group, reschedules its itineraries seeking efficiency and profit while remaining competitive in terms of pricing, and also, maintains branches in Greece and abroad. A possible intensification of the market conditions in the routes the Company operates could lead to adverse impacts on its operating results, cash position and financial performance. The Company, in cooperation with the overlying parent company's Group, monitors closely the above mentioned competition and acts accordingly.

## **Currency risk**

Considering the fact that all transactions performed abroad are mainly in the Euro currency, after the adoption of the common European currency, the company's foreign exchange risk is almost eliminated. Indirectly, the Company is exposed to currency risk from the bunkers supplies.

## **Interest rate risk**

Following the full repayment of the Group's borrowings within 2018, the exposure to interest rate risk has been almost eliminated and exists only for cash and cash equivalents.

## **Capital management**

The Board of Directors' policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Board of Directors monitors the return on invested capital, aiming to its maximization so as to ensure the distribution of dividends according to the relevant legislation and meeting the Group's commitments.

## **Supply chain**

The Company has developed a supply chain in order to serve both the needs for its marine operation (fuel supplies, spare parts, etc.) as well as the needs of its hotelier business (stores, restaurants and bars). No particular difficulty or delay in the supply of goods and services has been observed. In addition, the long-term cooperation and the trust relationship that has been developed amongst the Company and its suppliers facilitate all parties to overcome any difficulty that may arise.

## **Fuel prices**

The main risk in which the Company is exposed is the sensitivity of fuel prices. Due to the nature of the sector and as fuel cost is the most significant part of cost of sales, the Company is exposed to the said risk. Moreover, the Company considers several financial derivatives' strategies that will be used accordingly in case the proper situation arises.

## **Environmental risk**

The Company attributes great attention to environmental issues. In this context, being aware of how important it is to safeguard and to protect the environment from human activities, business evolution and technological progress, it has been created an environmental policy, which complies not only with the IMO ISM Code and ISO 14001:2004 but also with the environmental regulatory framework.

## **Significant transactions among the related parties**

The tables below present the most significant transactions among the related parties according to I.A.S. 24 for the year end 2019 and 2018 respectively:

1/1-31/12/2020

company

Minoan Lines Shipping S.A.

The  
Company

The  
Group

Minoan  
Italia  
S.p.A.

**Minoan Lines Shipping S.A. – Annual Financial Statements (stand alone and consolidated) as of December 31<sup>st</sup>, 2020**  
**(amounts in thousands of €)**

	<u>Grimaldi Group S.p.A. *</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Totals</u>	<u>Grimaldi Group S.p.A. *</u>	<u>Totals</u>
Expenses related to the on board sales (concession fees etc)	-	4.649	-	4.649	-	4.649
Attributing agency costs	-	-4.048	-19	-4.067	-	-4.067
Bunkers cost	-	-	-	0	-	0
Other expenses	8	349	-	357	24	381
Proceeds from sale of tangible assets	-	71.321	-	71.321	-	71.321
<b>Totals</b>	<b>8</b>	<b>72.271</b>	<b>-19</b>	<b>72.260</b>	<b>24</b>	<b>72.284</b>
Revenue from crew coat reduction	-	577	-	577	-	577
Revenue from services rendered (commissions, fees and other revenue related to agency operation)	18	5.564	6	5.588	-	5.588
Revenue related to the on board sales	-	2.158	-	2.158	-	2.158
Chartering revenue	-	661	-	661	-	661
Revenue from bunker disposal	-	149	-	149	-	149
Other revenue	-	20	-	20	-	20
Proceeds from sale of tangible assets	-	72.563	-	72.563	-	72.563
<b>Totals</b>	<b>18</b>	<b>81.692</b>	<b>6</b>	<b>81.716</b>	<b>0</b>	<b>81.716</b>

\* Grimaldi Tours and Grimaldi Group (Roma) are included

<u>1/1-31/12/2019</u>	<u>The Company</u>				<u>Minoan Italia S.p.A.</u>	<u>The Group</u>
<u>company</u>	<u>Minoan Lines Shipping S.A.</u>				<u>Grimaldi Group S.p.A.</u>	<u>Totals</u>
	<u>Grimaldi Group S.p.A. *</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Grimaldi Germany GmbH</u>	<u>Totals</u>	<u>Totals</u>
Expenses related to the on board sales (concession fees etc)	-	10,458	-	-	10,458	10,458
Attributing agency costs	-	-2,642	-241	-	-2,883	-2,883
Other expenses	23	-177	-	5	-149	-129
Proceeds from sale of tangible assets	-	1,754	-	-	1,754	1,754
<b>Totals</b>	<b>23</b>	<b>9,393</b>	<b>-241</b>	<b>5</b>	<b>9,180</b>	<b>9,200</b>
Revenue from crew coat reduction	-	649	-	-	649	649
Revenue from services rendered (commissions, fees and other revenue related to agency operation)	82	9,021	46	-	9,149	9,149
Revenue related to the on board sales	-	3,564	-	-	3,564	3,564
Chartering revenue	-	1,517	-	-	1,517	1,517
Revenue from bunker disposal	-	283	-	-	283	283
Other revenue	-	32	-	-	32	32

**Minoan Lines Shipping S.A. – Annual Financial Statements (stand alone and consolidated) as of December 31<sup>st</sup>, 2020**  
**(amounts in thousands of €)**

Proceeds from sale of tangible assets	–	438	–	–	438	–	438
<b>Totals</b>	<b>82</b>	<b>15,504</b>	<b>46</b>	<b>0</b>	<b>15,632</b>	<b>0</b>	<b>15,632</b>

\* Grimaldi Tours and Grimaldi Group (Roma) are included

The aforementioned transactions were made at arm's length.

Here below the most significant outstanding balances on 31/12/2019 and on 31/12/2018 between the related parties are presented:

<u>31/12/2020</u>	<u>Minoan Lines Shipping S.A.</u>				<u>The Company</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A. *</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Grimaldi Logistica Espana S.L.</u>	<u>Totals</u>	<u>Minoan Italia S.p.A.</u> <u>Totals</u>
due from	107	–	87	–	194	194
payable to	–	6.847	–	15	6.862	6.862

\* Grimaldi Tours and Grimaldi Group (Roma) are included

<u>31/12/2019</u>	<u>Minoan Lines Shipping S.A.</u>				<u>The Company</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A. *</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Totals</u>	<u>Minoan Italia S.p.A.</u>	<u>Totals</u>
due from	72	–	135	207	–	207
payable to	–	5,905	–	5,905	–	5,905

\* Grimaldi Tours and Grimaldi Group (Roma) are included

## **Compensations to Directors and members of the Board of Directors**

The short-term compensations of the Company to Directors and members of the Board of Directors for the years 2020 and 2019 are presented on the table below:

	<u>31/12/2020</u>	<u>31/12/2019</u>
Executive directors	414	431
Non – executive directors	324	339
Management	1,573	1,616
<b>Totals</b>	<b>2,311</b>	<b>2,386</b>

Of the total remunerations above, an amount of € 82 and € 152 remains unpaid as of 31/12/2020 and 31/12/2019 respectively. It is noted that in the amount of management is also included payment of dismissal allowances attributed to staff left the Company during year 2020 along with needed proportion of respective ratio coming from same amounts attributed to staff that left the Company at the earliest of 2021.

Moreover, during the year ended 31/12/2020, the Company concluded commercial transactions with entities owned by BoD members amounting to € 4 compared to last year's € 19, while as of 31/12/2020 from such transactions an amount of € 176 was receivable compared to last year's € 188 receivable and of € 1 payable.

Finally, during the year ended 31/12/2020, transactions with relatives of the management and of executives amounted to € 177, while as of 31/12/2020 it was unpaid the amount of € 18. The nature of these transactions was mainly labour (payroll/dismissal allowances) and commercial cooperation (compensation for goods and services received).

## **Structure of the Company's share capital**

The Company's share capital amounted € 240,705,112.50 on December 31<sup>st</sup>, 2020 and it is split into 106,980,050 ordinary shares with a nominal value of € 2.25 each. Each share carries all the rights and obligations set out in law.

### Limitations on transfer of Company shares

Company's shares may be transferred as provided by the law and there are no restrictions regarding the transfer of shares.

### Shares carrying special control rights

None of Company's shares carry any special rights of control.

### Limitations on voting rights

There are no limitations on voting rights.

### Agreements among Company's shareholders

The Company is not aware of any other agreements among shareholders entailing limitations on the transfer of shares or limitations on voting rights.

✓  
, according to the valid legislation and the normative arrangements.

### Informative data regarding the composition of the Board of Directors

#### **Composition of the B.o.D.**

The Ordinary General Shareholders' Meeting of 22/6/2017 elected the members of the current Board of Directors of the Company, and also the members of the Audit Committee. As of 31/12/2020 the B.o.D consists of nine (9) members, of which two executive, five non-executive members and two independent non-executive members. The executive members are occupied in the company or serve it by exerting administrative duties. The non-executive members of the B.o.D. do not exert administrative duties.

Name	Status	Starting of tenure	Expiry of tenure
1. Emanuele Grimaldi	Chairman - Executive member	22/6/2017	G.A. of 2021
2. Michael Hatzakis	Vice Chairman - Non-executive member	22/6/2017	G.A. of 2021
3. Antonis Maniadakis	Managing Director - Executive member	22/6/2017	G.A. of 2021
4. Gianluca Grimaldi	Non-executive member	22/6/2017	G.A. of 2021
5. Paul Kyprianou	Non-executive member	22/6/2017	G.A. of 2021
6. Diego Pacella	Non-executive member	22/6/2017	G.A. of 2021
7. Mario Fuduli	Non-executive member	22/6/2017	G.A. of 2021
8. Constantine Mamalakis	Non-executive member – independent member	22/6/2017	G.A. of 2021
9. George Papageorgiou	Non-executive member – independent member	22/6/2017	G.A. of 2021

**Heraklion, March 30<sup>th</sup> 2021**  
**For and on Behalf of the Board of Directors**

**The Chairman**  
**of the B.o.D.**

**The Managing**  
**Director**

**Emanuele**  
**Grimaldi**  
**Pass No IT / AA 2179472**

**Antonios**  
**Maniadakis**  
**ID C No AI 944699**



a Grimaldi Group company

**Annual Financial Statements**  
**(stand alone and consolidated)**  
**as of December 31<sup>st</sup>, 2020**

In accordance with International Financial Reporting Standards

**TRANSLATED FROM THE GREEK ORIGINAL**

(In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document)

The accompanying Financial Statements on pages below have been approved by the Board of Directors meeting on 30/03/2021.

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*The amounts of the annual financial statements are presented in thousands of € unless explicitly stated otherwise.*

*Any last digit discrepancies are due to rounding of the figures.*



## **STATEMENT OF PROFIT or LOSS and** **OTHER COMPREHENSIVE INCOME (amounts in thousands of €)**

	Note	<u>The Group</u>		<u>The Company</u>	
		<u>1/1-31/12/2020</u>	<u>1/1-31/12/2019</u>	<u>1/1-31/12/2020</u>	<u>1/1-31/12/2019</u>
<b><u>Continuing operations</u></b>					
Revenue	4	57,456	92,104	57,456	92,104
Cost of sales	5	-61,334	-82,089	-61,292	-82,048
<b>Gross Profit of the year</b>		<b>-3,878</b>	<b>10,015</b>	<b>-3,836</b>	<b>10,056</b>
Selling expenses	6	-8,520	-14,602	-8,520	-14,602
Administrative expenses	7	-5,186	-7,466	-4,624	-7,375
Other operating income	8	5,108	4,863	4,694	4,830
Other operating expenses	9	-2,129	-229	-40	-226
<b>Operating (Loss) / profit of the year before financing costs</b>		<b>-14,605</b>	<b>-7,419</b>	<b>-12,326</b>	<b>-7,317</b>
Impairment loss on non-current assets	14	-716	-	-1,940	-
Finance income	10	136	114	128	106
Finance expenses	11	-212	-345	-212	-345
<b>Net finance results</b>		<b>-76</b>	<b>-231</b>	<b>-84</b>	<b>-239</b>
Dividend income from participations	30.2	-	-	-	2,858
<b>(Loss) / profit of the year before taxes</b>		<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
Income tax		-	-	-	-
<b>(Loss) / profit of the year after taxes from continuing operations</b>		<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
<b>(Loss) / profit of the year after taxes</b>		<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
<b><u>Other comprehensive income of the year (B)</u></b>					
<b><u>Items that will not be reclassified subsequently to profit or loss</u></b>					
Actuarial (Loss) / gain	12,25	14	-109	14	-109
<b>Total comprehensive income of the year after taxes (A) + (B)</b>		<b>-15,383</b>	<b>-7,759</b>	<b>-14,336</b>	<b>-4,807</b>
<b><u>The (Loss) / profit of the year is attributable to :</u></b>					
Owners of the parent company		-15,397	-7,650	-14,350	-4,698
<b>(Loss) / profit of the year after taxes</b>		<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
<b><u>The total comprehensive income of the year is attributable to :</u></b>					
Owners of the parent		-15,383	-7,759	-14,336	-4,807
<b>Total comprehensive income of the year after taxes</b>		<b>-15,383</b>	<b>-7,759</b>	<b>-14,336</b>	<b>-4,807</b>
<b>Basic Earnings per Share after Taxes (in €)</b>	29	<b>-0.1439</b>	<b>-0.0715</b>	<b>-0.1341</b>	<b>-0.0439</b>

The accompanying notes are integral part of the Annual Financial Statements

## STATEMENT OF FINANCIAL POSITION (amounts in thousands of €)

	Note	<u>The Group</u>		<u>The Company</u>	
		<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b><u>Assets</u></b>					
<b><u>Non – current assets</u></b>					
Property, plant and equipment		236,838	249,000	233,032	245,152
Intangible assets	14	127	2,459	127	2,459
Investment property	15	1,054	1,094	1,054	1,094
Investments in subsidiaries	16	-	-	10,000	11,223
Other non-current financial assets	28	93	94	93	94
Other long term assets - receivables	18	12,429	17,238	12,429	17,238
<b>Total non – current assets</b>		<b>250,541</b>	<b>269,885</b>	<b>256,735</b>	<b>277,260</b>
<b><u>Current assets</u></b>					
Inventories	19	1,821	2,484	1,821	2,484
Trade and other receivables	20	17,458	17,980	12,934	11,782
Other current assets	20	1,073	1,076	1,073	1,076
Cash and cash equivalents	21	9,735	9,904	3,769	3,777
<b>Total current assets</b>		<b>30,087</b>	<b>31,444</b>	<b>19,597</b>	<b>19,119</b>
<b>Total Assets</b>		<b>280,628</b>	<b>301,329</b>	<b>276,332</b>	<b>296,379</b>
<b><u>Equity and liabilities</u></b>					
<b><u>Equity</u></b>					
Share capital	22	240,705	240,705	240,705	240,705
Share premium		25,744	25,744	25,744	25,744
Other reserves	23	13,930	13,916	12,826	12,812
Retained earnings		-25,206	-9,808	-27,954	-13,601
<b>Total Equity attributable to equity holders of the parent</b>		<b>255,173</b>	<b>270,557</b>	<b>251,321</b>	<b>265,660</b>
<b>Non-controlling interests</b>		-	-	-	-
<b>Total Equity</b>		<b>255,173</b>	<b>270,557</b>	<b>251,321</b>	<b>265,660</b>
<b><u>Non – current liabilities</u></b>					
Loans		-	-	-	-
Deferred tax liabilities		-	-	-	-
Retirement benefit obligations	25	1,327	1,341	1,327	1,341
Government grants		350	0	350	0
Other provisions		180	180	180	180
<b>Total Non – current liabilities</b>		<b>1,857</b>	<b>1,521</b>	<b>1,857</b>	<b>1,521</b>
<b><u>Current liabilities</u></b>					
Bank overdrafts		0	0	0	0
Employee benefit liabilities	25	200	0	200	0
Income tax obligations		0	0	0	0
Contractual obligations	20	3,485	3,150	3,078	3,150
Trade and other payables	26	19,913	26,101	19,876	26,048
<b>Total Current liabilities</b>		<b>23,598</b>	<b>29,251</b>	<b>23,154</b>	<b>29,198</b>
<b>Total Liabilities</b>		<b>25,455</b>	<b>30,772</b>	<b>25,011</b>	<b>30,719</b>
<b>Total Equity and Liabilities</b>		<b>280,628</b>	<b>301,329</b>	<b>276,332</b>	<b>296,379</b>

The accompanying notes are integral part of the Annual Financial Statements

**COMPANY STATEMENT OF CHANGES IN EQUITY**  
**(amounts in thousands of €)**

	<u>Note</u>	<u>Share Capital</u>	<u>Share Premium</u>
<b>Balance as at 1/1/2019</b>		240,705	29,295
<b>Changes in equity 1/1 – 31/12/2019</b>			
Profit of the year after taxes			
Actuarial (Loss)	25		
Other comprehensive income of the year			
<b>Total comprehensive income of the year after taxes</b>			
<b>Balance as at 31/12/2019</b>		240,705	29,295
<b>Adjusted Balance as at 1/1/2020</b>			
		240,705	29,295
<b>Changes in equity 1/1 – 31/12/2020</b>			
(Loss) of the year after taxes			
Actuarial (Loss)	25		
Other comprehensive income of the year			
<b>Total comprehensive income of the year after taxes</b>			
<b>Balance as at 31/12/2020</b>		240,705	29,295

The accompanying notes are integral part of the Annual Financial Statements

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### (amounts in thousands of €)

	<u>Note</u>	Attributed to owners of the parent company				
		<u>Share Capital</u>	<u>Share Premium</u>	<u>Other Reserves</u>	<u>Retained Earnings</u>	<u>Total Equity</u>
<b>Balance as at 1/1/2019</b>		240,705	25,744	13,875	-2,009	278,315
<b>Changes in equity 1/1 – 31/12/2019</b>						
Transfer between retained earnings and other reserves (ordinary reserve)				150	-150	0
(Loss) of the year after taxes					-7,650	-7,650
Actuarial (Loss)	25			-109		-109
Other comprehensive income of the year						0
<b>Total comprehensive income of the year after taxes</b>				-109	-7,650	-7,759
<b>Balance as at 31/12/2019</b>		<b>240,705</b>	<b>25,744</b>	<b>13,916</b>	<b>-9,809</b>	<b>270,556</b>
<b>Balance as at 1/1/2020</b>		240,705	25,744	13,916	-9,809	270,556
<b>Changes in equity 1/1 – 31/12/2020</b>						
Transfer between retained earnings and other reserves (ordinary reserve)				0	0	0
(Loss) of the year after taxes					-15,397	-15,397
Actuarial (Loss)	25			14		14
Other comprehensive income of the year						0
<b>Total comprehensive income of the year after taxes</b>				14	-15,397	-15,383
<b>Balance as at 31/12/2020</b>		<b>240,705</b>	<b>25,744</b>	<b>13,930</b>	<b>-25,206</b>	<b>255,173</b>

The accompanying notes are integral part of the Annual Financial Statements

## STATEMENT OF CASH FLOWS

<u>Indirect Presentation Method</u>		<u>The Group</u>		<u>The Company</u>	
	<u>Note</u>	<u>1/1-31/12/2020</u>	<u>1/1-31/12/2019</u>	<u>1/1-31/12/2020</u>	<u>1/1-31/12/2019</u>
<b><u>Cash Flows from Operating Activities</u></b>					
<b>Profit of the year before taxes</b>		<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
<i>Plus / Less adjustments for:</i>					
Net depreciation	14,15	16,819	16,430	16,777	16,388
Impairment loss on non-current assets	14	2,805	-	1,939	-
Provisions		157	-4,393	157	-4,393
Net Foreign Exchange losses		-29	-	-29	-
(Income), (gains) from investing activities	14,15,16	-36	-7	-36	-2,865
Interest and other financial expenses		212	345	212	345
<i>Adjustments for changes in working capital or operating activities</i>					
Decrease / (Increase) in inventories		663	84	663	84
Decrease / (Increase) in trade and other receivables		5,012	43	5,429	424
(Decrease) in liabilities other than borrowings		-5,853	2,165	-6,248	7,728
<i>Less :</i>					
Government grants		350	0	350	0
Interest and related expenses paid		-212	-345	-212	-345
Income taxes paid		0	0	0	0
<b>Net cash generated by operating activities (a)</b>		<b>4,491</b>	<b>6,672</b>	<b>4,652</b>	<b>12,668</b>
<b><u>Cash Flows from Investing activities</u></b>					
Upgrades - improvements of tangible fixed assets		-4,660	-20,934	-4,660	-20,934
Proceeds from sale of tangible and intangible assets		-	1	-	1
Dividends received		-	-	-	2,858
<b>Net cash generated by / (used in) investing activities (b)</b>		<b>-4,660</b>	<b>-20,933</b>	<b>-4,660</b>	<b>-18,075</b>
<b><u>Cash Flows from Financing activities</u></b>					
Repayment of long/short term borrowings		-	-	-	-
<b>Net cash (used in) financing activities (c)</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Increase in cash and cash equivalents(a) + (b) + (c)</b>		<b>-169</b>	<b>-14,261</b>	<b>-8</b>	<b>-5,407</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>9,904</b>	<b>24,165</b>	<b>3,777</b>	<b>9,184</b>
<b>Cash and cash equivalents at the end of the year</b>		<b>9,735</b>	<b>9,904</b>	<b>3,769</b>	<b>3,777</b>

The accompanying notes are integral part of the Annual Financial Statements

## Notes to the annual financial statements of the year 2020 (1/1 – 31/12/2020)

### 1. General Company's information

The Company was established on May 25<sup>th</sup> 1972 (FEK 939–25/5/1972), is based in the Municipality of Heraklion–Crete and its discrete name is “MINOAN LINES”. It operates in the Ferry shipping sector both in Domestic and International sea routes.

As at 31/12/2020 and 31/12/2019 the total number of ordinary shares outstanding was 106,980,050. Every share carries one voting right.

From 2008, the majority of the Company's shares are held by “Grimaldi Group S.p.A”, a member of the Grimaldi Group which is based in Palermo – Italy and became overlying parent company which has control of both the Company and the Group.

The General Shareholders' Meeting elects the Board of Directors which consists of 7–9 members. The current structure of the Board of Directors is comprised by nine (9) members, who were elected by the General Shareholders' Meeting held on 22/6/2017. On 31/12/2020, two (2) members of the board were executive, five (5) were non–executive and two (2) were non–executive–independent members.

The Annual Financial Statements for the year ended 31/12/2020 include the Company and consolidated financial statements (the “Financial Statements”) and were approved by the Board of Directors meeting on 30/03/2021, while are subject to the final approval by the Shareholders' Annual General Meeting. The consolidated financial statements include the Company and its subsidiary (the Group).

The subsidiary that is included in the consolidated financial statements and the ownership interest that the parent company holds, directly or indirectly, is outlined in the table below:

<u>company</u>	<u>Consolidation</u> <u>Method</u>	<u>Headquarters</u>	<u>% Interest</u>	
			<u>2019</u>	<u>2018</u>
Minoan Italia S.p.A.	Full	Palermo – Italy	100%	100%

For this reason, no third party (minority) rights are calculated.

### 2. Basis of preparation of the Financial Statements

#### 2.1 Statement of Compliance & Going Concern

The financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board and adopted by the European Union.

##### Going Concern

These financial statements have been prepared on the basis that the Group operates as a going concern which implies that it takes all necessary measures and proceeds to all the necessary actions and negotiations in order to has sufficient financial resources to meet its financial and operating obligations for the foreseeable future. More specifically, the Group through the measures taken by the Management in the previous years as well as in the current year has generated profitable results. Moreover, the Group has sufficient liquidity, has no debt obligations, while having an open credit line with commercial bank and is fully consistent with its obligations to the Social Security's Organizations, to the Tax Authorities, to its employees and to its suppliers. This fact enables the Group to secure the continuation of its activities or to reduce the risks of unforeseen events, outside the control of the Company and the Group, as mentioned below.

##### Covid-19

It should be emphasized that the COVID-19 novel coronavirus, which has a global as well as a national effect on the economy and the society, might affect the achievement of the corporate targets of the Company.

The covid-19 pandemic, which started showing its widespread effects in March 2020, has caused many countries, including Greece, as well as state organizations, to take drastic measures to contain it, including quarantines, travel restrictions and other transport restrictions.

Such measures have already caused and are likely to further cause, reduced commercial activity and affect many business sectors, including the ferry shipping sector where the Company operates, both at a local as well as at a global level. The extent the wide range of effects covid-19 might bring at an economic and social

level, and the resulting impact on the financial condition of the Company and the Group in 2020, depends on future uncertain events which at the moment cannot be reasonably ascertained. As a result, any precise estimation of such effects cannot be done with safety and precision.

The Management of the Company and the Group is closely monitoring how the covid-19 pandemic evolves, and how this evolution might affect their financial condition. Based on Management's current estimates, adjusted for the effects of covid-19, the Company and the Group believe that the estimated cash flows from operations in 2021, together with the liquidity the Company has secured, will be sufficient to enable the Company address the negative effects of covid-19 in the foreseeable future.

The amounts of the annual financial statements are presented in thousands of €, unless explicitly stated otherwise. Any last digit discrepancies are due to the rounding of the figures.

## **2.2 Basis of Preparation**

The financial statements are prepared on the historical cost basis except of financial assets at fair value either through P&L or through other comprehensive income which are measured as indicated in note 3.3.1.b.

## **2.3 Use of estimates**

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and underlying assumptions are based on historical experience and various other factors that are considered to be reasonable under the circumstances. The results of the aforementioned estimates form the basis of making decisions about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on – going basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Information about significant estimates and critical judgements in applying accounting policies that have significant effect on the financial statements as well as those which involve potential adjustment risks for the next fiscal year or years are as follows:

- **Tangible and intangible assets (depreciation/impairment):** The Group and the Company must estimate the useful life of property, plant and equipment and intangible assets recognized at acquisition or as a result of a business combination. These estimates are revisited at least on an annual basis taking into account new developments and market conditions.(note 3.5, 14 and 17). A similar estimation is taking place for impairment for potential cases where the recoverable amount is less than the carrying amount in the book records,as formed through the useful life.
- **Financial assets at fair value through P&L:** Their valuation based either on studies by independent appraisers taking into account all available appraising methods in order to reach the fair value of the investment. In specific cases, the acquisition cost reflects fair value. Additionally, where applicable, Management uses its experience to take into account other qualitative or quantitative factors that should be included in such a way that their fair value is considered reliable and objective (note 3.3.1.b, 17 and 28).
- **Employee Defined Benefit Obligation:** The present value of the liabilities for post-employment benefits depends on a number of factors defined on actuarial basis via the use of a significant number of assumptions. The assumptions used for the determination of the net cost (income) for post-employment benefits include the discount rate. Any changes in the assumption would have material effect on the accounting measurement of the liabilities for post-employment benefits. The Group defines the appropriate discount rate in each reporting period. It is the interest rate applicable for the calculation of the present value of the estimated future payments required for the settlement of the benefit liabilities. For the estimation of the appropriate discount rate the Group takes into consideration the interest rates prevailing in high credit rating corporate bonds denominated in the currency of the benefit payments and with maturity dates similar to the ones of the respective liabilities. Other significant accounting assumptions for post-employment benefit liabilities are based in part on the current market conditions (note 3.12.2 and 25).
- **Financial Risk Management:** For the adequacy of provisions for doubtful and disputed claims, in relation to credit policy, Management conducts an assessment taking documentation, based on historical data, of its legal advisors handling the cases, the existence of debtors' assets and recent developments (note 3.3.1.a, 18, 20 and 27.2).

- Contingent liabilities: their existence requires the Management conducting durable assumptions and estimates concerning the likelihood of future events and their relative impact on Group results (note 31).

### **3. Significant Accounting Policies**

The significant accounting policies presented below, have been consistently adopted in all periods presented in these financial statements by all companies of the Group.

#### **3.1 Basis of Consolidation**

##### **3.1.1 Subsidiaries**

Subsidiaries are entities managed and controlled directly or indirectly by the Company. Control exists when the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

In the Company's financial statements, investment in subsidiaries is presented at the acquisition cost less any impairment loss.

When the Group sells a subsidiary, this action is measured at its net selling price less cost of disposal, at the date of disposal or when the control is lost, with the change in carrying amount recognized as profit or loss.

##### **3.1.2 Associates**

Associates are those entities in which the Company has significant influence, but not control, over their financial and operating policies and do not meet the requirements to consider them as subsidiaries. They are initially recognized at cost plus any goodwill arising on acquisition. In the consolidated financial statements, associates are accounted for using the equity method. The consolidated financial statements include the Group's share of the income and expenses of equity accounted investees, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee. In the individual consolidated financial statements of the parent company, investments in associates are accounted at cost less any possible impairment.

##### **3.1.3 Transactions eliminated on Consolidation**

Intra – group balances and transactions, and any income and expenses arising from intra–group transactions, are eliminated in preparing the consolidated financial statements. Gains and losses arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee.

#### **3.2 Foreign Currency Transactions and Functional Currency**

The companies of the Group maintain their books in Euro and the financial statements are presented in Euro (functional currency). Transactions in foreign currencies are translated to Euro at the exchange rates at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Euro at the closing exchange rate on that date. Foreign exchange differences arising out of transaction are recognized in the profit or loss and other comprehensive income statement. Non–monetary assets that are accounted for at cost are translated at the exchange rate at the date of the transaction.

#### **3.3 Financial Instruments**

##### **3.3.1 Non – derivative financial instruments**

Non – derivative financial instruments comprise of: financial instruments at fair value through profit or loss, available for sale securities, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

Non – derivative financial instruments are initially recognized at fair value plus (for instruments not at fair value through profit or loss) any directly attributable transaction costs. Subsequent to initial recognition, non–derivative financial instruments are measured as described below.

Non–derivative financial instruments are recognized in the financial statements when the Company and the Group transact as parties with scope these financial instruments. Financial assets are derecognized, when



the Group's contractual rights on the financial assets cash flows expire, or the financial assets are transferred to a third party without retaining control or material benefit or risk. The financial assets purchases and sales in the ordinary course of business are recorded in the financial statements at the transaction date which corresponds to the date of purchasing or selling by the Group. Financial liabilities are derecognized in the financial statements at the time that the contractual obligations of the Group is expired or cancelled.

#### **3.3.1.a Trade and Other receivables**

Trade and Other Receivables are stated at amortized cost using the effective interest rate, except of the cases in which indications of impairment exist. In such cases, a provision is determined for the estimated impairment loss. Receivables whose recovery is estimated to take place in a period of less or equal than a year are classified as short term receivables, while those ones with an estimated recovery period of more than a year are classified as long term receivables. Receivables with a short-term duration are not discounted.

#### **3.3.1.b Financial assets at fair value either through P&L or through other comprehensive income**

The classification of the financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the business model within which the financial asset is held.

For the purpose of subsequent measurement, financial assets are classified in two categories:

- i. Financial assets at fair value through P&L
- ii. Financial assets at fair value through other comprehensive income (no such elements held as at 31/12/2020)

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of profit or loss. Gains or losses arising from changes in the fair value of the financial assets carried at fair value through profit or loss are recognized in the income statement within "Impairment loss on financial assets at fair value through P&L".

#### **3.3.1.c Cash and Cash equivalents**

Cash and cash equivalents comprise of cash in hand and in banks, as well as short term investments of high liquidity, such as time deposits maturing within three months.

#### **3.3.1.d Interest bearing loans and borrowings**

The interest bearing loans and borrowings are initially measured at their fair value that represents the amount of cash borrowed after reducing any direct transaction costs. Subsequent to initial recognition, the loans are measured at amortized cost using the effective interest rate method.

#### **3.3.1.e Trade and other payables**

The trade and other payables are recognized primarily at their fair value. They are subsequently measured at amortized cost using the effective interest method. Payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

#### **3.3.1.f Offsetting of financial assets and liabilities**

Financial assets and liabilities are compensated and the net amount reported in the statement of financial position when the Group or the Company has the legal right and intends to offset on a net basis with one another or to require the asset and settle the liability simultaneously.

### **3.4 Share capital**

Ordinary shares are classified as equity. Costs directly attributable to the issuance of ordinary shares are recognized as a deduction from share premium.

### **3.5 Tangible and intangible assets (investment property characteristics included)**

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. The carrying amount of the above items is increased by the subsequent expenditures incurred only if there is probability that the future economic benefits embodied within these expenditures will flow to the Group companies and its cost can be measured reliably. All other costs are recognized in the income statement.

Borrowing costs directly attributable to the acquisition or construction of property, for assets that are necessarily required for a substantial period of time to get ready for use are capitalized as part of the cost of ownership of the asset till the time that the assets are substantially ready for use or sale, comes. All other costs are recognized in the profit or loss as incurred.

The net result from the assets disposal is determined by comparing the net sale proceeds reduced with the carrying value of the asset and the gain or loss is recognized in the income statement as other operating income/expense.

Depreciation is recognized in the income statement on a straight–line basis over the estimated useful life of each asset. Land is not depreciated. The residual and useful lives of assets are reviewed on an annual basis.

The depreciation of the vessels is calculated on the cost less the residual value, estimated at 15% of the acquisition cost including any new additions while for the High Speed Catamarans (HSC) is estimated at 20%. Management’s estimates that may have an effect in the future on the financial statements relate to the useful lives and the residual value of vessels. The useful lives and the residual value are based on historical data and assumptions that, at the present time, are considered reasonable. The aforementioned assumptions are not expected to change within the next 12 months.

The Group monitors the control of impairment of assets. A fixed asset should not have a carrying amount greater than its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use (expected future cash flows from its holding).

The estimated useful lives are as follows:

<b><u>Asset</u></b>	<b><u>Years</u></b>
Buildings	33
Vessels	35 from the building year
High Speed Catamarans	25 from the building year
Vessels’ spare parts	5
Vessels’ equipment	4.16
Drydockings	4 (attributing in proportion to the period of validity)
Transportation Means	6.66
Furniture and relevant equipment	6.66
Computers and Software	4.16
Mobile phones & tablets	2
Operational rights	according to the period of validity

### **3.6 Investment property**

The Investment Property includes assets which are no longer self–own–used by the companies of the Group, is initially recognized and subsequently measured at cost, reduced by the relevant depreciation and increased by the subsequent additions. Depreciation is recorded in the income statement on a straight–line basis over the estimated useful lives of the property (33 years).

### **3.7 Leases**

#### ***The Group as a lessee***

The Group assesses whether a contract is or contains a lease, at inception of a contract. Accordingly, it recognizes a right-of-use asset and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Leases in terms of which the Company and the Group assume substantially all the risks and rewards of ownership are classified as finance leases. For the property, plant and equipment acquired through a finance lease, the relevant leased asset and liability are initially recognized at an amount equal to the fair value of leased asset or, if lower, the present value of the minimum lease payments that have been agreed to be paid to the lessor at the beginning of the lease. After the initial recognition the leased assets are depreciated over the shorter of the term of the lease agreement or the asset’s useful life. The lease payments are apportioned between the finance charge and reduction of the outstanding liability for the duration of the lease agreement.

Other leases that do not fulfill the criteria of a finance lease, are operating leases and the leased assets are not recognized in the Company and Group’s balance sheet. The lease payments to the lessor are recognized systematically in the income statement over the term of the lease agreement.

Finally, as permitted by IFRS 16, the Group applied the practical expedient according to which a lessee is not required to separate non-lease components, and as such, it accounts for any lease and associated non-lease components as a single arrangement.

#### ***The Group as a lessor***

Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

## **3.8 Inventories**

Inventories are stated at the lower of cost and net realisable value. The cost of inventories is based on the F.I.F.O. (First In First Out) method. Net realisable value is the estimated selling price in the ordinary course of business, less the selling expenses.

## **3.9 Impairment**

### **3.9.1 Financial assets**

The Group assesses at each reporting date, based on all available data, to determine whether there is objective evidence of impairment of the value of one or a group of financial assets.

The Group recognizes a provision for impairment against expected credit losses on all financial assets that are not carried at fair value through profit or loss. Credit loss is the difference between the contractual cash flows and the expected flows the Group assess to receive.

For trade receivables and any contingent assets, the Group applies the simplified approach to calculate the expected credit losses. The Group at each reporting date assess the financial instruments' credit risk variation. The Group derecognizes a financial asset when there are no reasonable expectations of recovering all or part of the cash flow of the asset.

### **3.9.2 Non – Financial assets**

The carrying amounts of non – financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication that their carrying value is greater than their recoverable amount. The impairment loss of non–financial assets is recognized directly in the income statement.

The recoverable amount of an asset is the greater of its fair value (decreased by selling costs) and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre–tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation, if no impairment loss had been recognized.

## **3.10 Non – Current assets held for sale**

Non–current assets that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. These assets are measured at the lower of their carrying amount and fair value (decreased by selling costs). The Company during the end of current use does not possess such assets.

## **3.11 Dividends**

Dividends payable are recognized as a liability at the time they are approved by the General Shareholder's Meeting of the companies that are included in the consolidation.

## **3.12 Employee benefits**

### **3.12.1 Defined contribution plans**

A defined contribution plan relates to contributions by the Company to independent pension funds for retirement benefits of the employees for which an entity will have no legal or constructive obligation to pay further future amounts. Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in profit or loss on an accrual basis.

### **3.12.2 Defined benefit plans**

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive a lump sum payment on retirement. The liability recognized in respect of defined benefit pension plans is the present value of the future benefit that employees have earned in return for their service in the current and prior years. The calculation is determined by discounting the expected future cash flows at the

weighted average yield of high quality European corporate bonds which have an expiration date approaching the time limits of the obligations of the Company and the Group. The defined benefit obligation is calculated annually based on actuarial valuation performed by independent actuaries using the projected unit credit method.

Actuarial profit or loss are recognized directly in other comprehensive income aggregates for the period in which they occur and not be transferred to the income statement in a subsequent period but are recognized directly in equity of the Company and the Group.

### **3.12.3 Termination benefits**

Termination benefits are payable when the employees leave prior to retirement. The Group recognizes these benefits when committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal, or upon provision of these benefits as an incentive for voluntary redundancy. Termination benefits falling due 12 months after the balance sheet date are discounted. Upon termination of employment and in cases where there is inability in determining the number of employees that will make use of these benefits, there is no accounting recording made, however need to be disclosed as a contingent liability.

### **3.12.4 Short-term benefits**

Short-term employee benefits are expensed as incurred.

## **3.13 Provisions**

A provision is recognized when the Company and the Group have a present contractual or legal obligation as a result of a past event and it is probable that an outflow will be required to settle the obligation and the amount can be reliably estimated. Provisions are recognized at a discounted base with the use of a pre-tax rate which reflects current market assessments of the time value of money and the risks associated with the liability. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money. At each reporting period, provisions are re-assessed.

## **3.14 Revenue**

The Revenues consist of the following:

### **3.14.1 Operating revenue (fares – chartering – agency services)**

Income from vessel's services (passengers, vehicles and truck fares) is recognized in the income statement when the trip is realized which coincides with the time the services are rendered.

The Company implements the customer loyalty program "Minoan Lines Bonus Club", according to which each member, from any service rendered by the Company, receives points that can be redeemed as free tickets. The allocation of fares from each sale, in actual and un-realized future services, is based on the fair value of the earned points and calculated by the estimated rate of redemption according to historical data. The fair value amount is recognized as deferred income and recorded in the income statement at the time the points are redeemed. Similarly, depending on the time of the service provided, are recognized in the income statement also the revenue from agency services. Income from chartering is recognized in the income statement on a straight line the chartering period.

### **3.14.2 Revenue from on – board sales**

Revenue from on-board sales (shops, bars and restaurant services) is recognized in the income statement at their fair value less discounts and returns, when the risks and rewards of ownership have been transferred to the buyer and the collection is reasonably assured.

### **3.14.3 Other income**

Other income is recognized in the income statement when the services have been rendered except for revenues from slot machines that are recognized in the income statement at the time that the money is collected. Additionally the income coming from dividends and profit from sale of securities is included.

### **3.14.4 Dividend income**

Dividend income is recognized as income at the date the dividends are approved by the General Shareholder's Meeting.

### **3.14.5 Government grants**

Government grants are recognized in the financial statements if there is reasonable assurance that they will be received and that the companies of the Group will comply with the conditions attaching to them. Grants that compensate the Company and the Group for expenses incurred are recognized as income in the income

statement on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Company and the Group for the acquisition cost of an asset are recognized in the income statement as deferred income on a systematic basis over the useful life of the asset.

### **3.15 Net Financial Results**

Net financial results, comprise of accrued interest expense on borrowings recognized in the income statement using the effective interest rate method, interest income on funds invested and foreign exchange gains and losses.

### **3.16 Income Tax**

Income tax on profits is calculated in accordance with the tax laws established at the date of the publishing of the balance sheet in the countries where the Group of companies are registered and is recognized as an expense in the period in which profits arise. Income tax comprises current and deferred taxes. Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years. Current tax is measured at the tax rates that are applicable to the taxable income of each financial year.

The Company is a shipping company that operates self-owned vessels under Greek flag. According to the article 72 par. 14 of the law 4172/2013, revenue from self-owned vessels operation are income tax exempted, and are subjected to a special fiscal regime related to the law 27/1975. The above exemption also applies to any dividend distribution. For revenues derived apart from the self-owned vessels' operation, (i.e. rental income, interest income, on board stores, agency services etc.), the provisions of the Law 27/1975 apply. In reference to the above, if a domestic or a foreign shipping company, which owns vessels under Greek, E.U. or Eurozone country's flag, operates additionally to other activities, the tax exemption on the net profits or dividends equals to the ratio of vessels' revenue to the total gross revenue of the Company. The tax rate that applies in the computation of the income tax expense for profits other than vessels' operation is 24% (art. 58 of the law 4172/2013). In addition to the above mentioned, according to the art. 48 and 63 of tax law 4172/2013, in any dividend distribution takes place between companies of a group, since January 2014 and then, not only applies an income tax exemption, but a withholding tax exemption too. For all these to be at force, it is absolutely necessary the Company to be involved in the company that distributes the dividend at least 10% for two consecutive years.

Deferred income tax is the expected future tax that will be paid or recovered from income or expenses occurred during the closing period and considered deferred taxable income or expenses (temporary differences). Deferred tax is calculated using the tax rates expected to be applied in the period of which the taxable income or expense will be recognized. Temporary differences arising from the initial recognition of assets or liabilities that affect neither accounting nor taxable profit are not accounted for. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the corresponding temporary differences can be deducted. Due to the specific tax regime, no deferred taxes are recognized in the Company's financial statements.

### **3.17 Earnings per share**

The Group and the Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilute potential ordinary shares, which comprise convertible notes and share options granted to employees.

### **3.18 New standards, interpretations and amendments of existing standards**

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group is in the process of assessing the impact of the implementations of the IFRS amendments in the financial statements. In any such case, unless otherwise stated, the Group considers that the following amendments have no or insignificant effect to the annual financial statements.

## **Standards and Interpretations effective for the current financial year**

### **IFRS 3: “Business Combinations”**

IASB has issued amendments related to the definition of a business (IFRS 3 amendments), in order to overcome certain challenges arising when an enterprise determines whether it has acquired a business or a group of assets. The amended definition emphasises that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others.

### **IAS 1 and IAS 8: “Definition of Material”**

The amendments clarify the definition of material and how it should be applied by including in the definition guidance which until now was featured elsewhere in IFRS. In addition, the explanations accompanying the definition have been improved. Finally, the amendments ensure that the definition of material is consistent across all IFRS.

The adoption of all the above amendments to existing standards did not have a significant impact on the financial position and / or the financial performance of the Group and the Company.

## **Standards and Interpretations effective for subsequent periods**

### **IFRS 9, IAS 39 and IFRS 7: “Interest Rate Benchmark Reform”**

The amendments published deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 (Financial Instruments) and IAS 39 (Financial Instruments: Recognition and Measurement), which require forward-looking analysis.

There are also amendments to IFRS 7 (Financial Instruments: Disclosures) regarding additional disclosures around uncertainty arising from the interest rate benchmark reform.

During 2020 certain other amendments were issued, after which the IASB’s project on the financial reporting implications related to the replacement of an existing interest rate benchmark with an alternative interest rate was concluded. These amendments offer certain practical expedients dealing with the implications of the replacement of an existing interest rate benchmark with an alternative interest rate, including situations in which an existing interest rate benchmark is replaced with an alternative low-risk interest rate.

### **IFRS 16: “Rent concessions arising as a result of COVID-19”**

The specific IFRS 16 amendment provides lessees with an exemption from assessing whether COVID-19-related rent concession is a lease modification.

The specific amendment requires lessees that apply the exemption to account for any changes or rent reductions effected as a result of COVID-19 as if they were not lease modifications, provided that:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change.
- any reduction in lease payments affects only payments originally due on or before 30/6/21.
- there is no substantive change to other terms and conditions of the lease.

In 2021, a proposal came out for discussion by IASB to extend the time period over which the above practical expedient is available for use, for an additional year through 30/6/22.

## **IAS 1: “Classification of liabilities as either current or non-current”**

The specific amendments were issued in order to ensure consistent application of IAS 1 requirements, by assisting Companies determining whether classification of a liability with uncertain timing of payment into either current or non-current liabilities on the statement of financial position is appropriate, depending on the rights that exist at the end of the reporting period. The specific amendments affect the presentation of such liabilities on the statement of financial position, and did not have any effect on the existing requirements relating to measurement or timing of recognition of a financial asset, liability, revenue and expenses, or their relevant required disclosures.

## **IAS 8: “Accounting Policies, Changes in Accounting Estimates and Errors”**

The specific amendments introduce a new definition of accounting estimates. Under the new definition, accounting estimates are monetary amounts in financial statements that are subject to measurement uncertainty. In addition, the specific amendments clarify what accounting estimates are, and how these differ from accounting policies and error corrections.

The Group has not adopted any of the above standards, interpretations or amendments issued but not effective for fiscal 2020. All the above standards, interpretations or amendments are not expected to have a significant impact on the financial position and / or the financial performance of the Group and the Company, and are effective for periods beginning on or after January 1, 2021, with early adoption permitted.

## **4. Revenue**

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Revenue from Vessel Operations (fares-chartering)	38,285	56,583	38,285	56,583
Revenue from restaurant – bars	7,422	16,071	7,422	16,071
Revenue from shops on board	4,166	8,030	4,166	8,030
Revenue from agency services	7,583	11,420	7,583	11,420
<b>Totals</b>	<b>57,456</b>	<b>92,104</b>	<b>57,456</b>	<b>92,104</b>

The majority of the decrease is explained by the drastic measures taken to contain covid-19 pandemic, including quarantines, travel restrictions and other transport restrictions.

Note 30.1 refers to related party income regarding to operating leases for the financial years 2020 and 2019. There were no other operating income related to operating leases for the years 2020 and 2019.

## **5. Cost of sales**

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Payroll cost	13,217	16,080	13,217	16,080
Bunkers and lubricants	15,535	23,639	15,535	23,639
Port expenses – Maintenances – Consumables	2,714	2,844	2,714	2,844
Food – Beverages – Shops merchandise	4,872	8,561	4,872	8,561
Various other costs	8,735	15,088	8,735	15,088
Depreciation	16,261	15,877	16,219	15,836

<b>Totals</b>	<b>61,334</b>	<b>82,089</b>	<b>61,292</b>	<b>82,048</b>
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Corresponding to the decrease in revenue noted above, a significant part of the decrease in the cost of sales is due to the consequences of covid-19 pandemic. In addition to this part of the said decrease is due to the dry-dockings made by the Company's conventional vessels by turn for their planned tactical maintenance services, leading to shrinkage of voyages.

## 6. Selling expenses

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Payroll cost	3,743	5,086	3,743	5,086
Commissions paid	2,946	7,148	2,946	7,148
Advertising and promotion expenses	1,278	1,723	1,278	1,723
Various other expenses	443	542	443	542
Depreciation	110	103	110	103
<b>Totals</b>	<b>8,520</b>	<b>14,602</b>	<b>8,520</b>	<b>14,602</b>

## 7. Administrative expenses

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Payroll cost	2,011	3,026	2,011	3,026
Third parties fees and expenses	1,639	2,354	1,106	2,293
Various other expenses	1,088	1,636	1,059	1,606
Depreciation	448	450	448	450
<b>Totals</b>	<b>5,186</b>	<b>7,466</b>	<b>4,624</b>	<b>7,375</b>

## 8. Other operating income

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Continuing operations</b>				
Income from services rendered	144	203	144	203
Income from government grants	2,820	25	2,820	25
Rental income	10	11	10	11
Gain from sale of tangible assets (note 14)	38	1	38	1
Reversal of impairment loss due to debt recovery	43	4,532	43	4,532
Other income	2,053	91	1,639	58
<b>Totals</b>	<b>5,108</b>	<b>4,863</b>	<b>4,694</b>	<b>4,830</b>

Income from government grants relates to subsidies- eligible amounts provided by the Greek Government in the context of the support due to COVID-19. Other income mainly relates to amounts received in 2021 in the context of a legal settlement and corresponds to legal costs incurred in previous years.

The 2019 reversal of impairment loss relates to the partial reversal of a provision for bad debts by an overdue debtor for a legal case that lasts for many years.

## 9. Other operating expenses

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Continuing operations</b>				
Impairment loss on trade receivables	2,090	85	1	85
Various other expenses	39	145	39	141
<b>Totals</b>	<b>2,129</b>	<b>230</b>	<b>40</b>	<b>226</b>



Impairment loss on trade receivables includes an impairment amount of € 2,089 relating to the subsidiary with respect to a receivable from a third party. This case is ongoing in International Court of Arbitration, and the decision of the Arbitration Court is expected to be issued in 2021.

## 10. Finance income

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>Continuing operations</b>				
Income from time deposits	-	8	-	8
Interest and other related income	79	91	71	82
Foreign exchange gains	57	16	57	16
<b>Totals</b>	<b>136</b>	<b>115</b>	<b>128</b>	<b>106</b>

## 11. Finance expenses

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>Continuing operations</b>				
Interest on bank overdraft and loans	-	-	-	-
Commissions - Bank charges and other expenses	42	63	42	63
Commissions on Letters of Guarantee and Credit Cards	164	240	164	240
Foreign exchange losses	6	42	6	42
Amortization of deferred financing & waiver fees - expenses of loan management	-	-	-	-
<b>Totals</b>	<b>212</b>	<b>345</b>	<b>212</b>	<b>345</b>

## 12. Personnel expenses

The number of personnel employed at the end of the years ended 31/12/2020 and 31/12/2019 was 342 and 337, respectively.

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>Continuing operations</b>				
Salaries and wages	17,152	20,283	17,152	20,283
Social security contributions	1,398	2,927	1,398	2,927
Other personnel benefits	149	253	149	253
Employee Defined Benefit obligations (note 26)	272	729	272	729
<b>Totals</b>	<b>18,971</b>	<b>24,192</b>	<b>18,971</b>	<b>24,192</b>

## 13. Income Tax

The current fiscal framework for the Company is described in note 3.16. Regarding the foreign Group Company, the tax rate applicable in the country that operates and for the purpose of its activity is 4.80%.

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
<b>Continuing operations</b>				
Income tax expense	-	-	-	-
Deferred tax	-	-	-	-
<b>Totals</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Due to the special tax regime there are no deferred taxes for Company (note 3.16).

## 14. Tangible and intangible assets

**Minoan Lines Shipping S.A. – Annual Financial Statements (stand alone and consolidated) as of December 31<sup>st</sup>, 2020**  
**(amounts in thousands of €)**

	<u>Land</u>	<u>Buildings Technical works</u>	<u>Transportation equipment</u>	<u>The Group</u> <u>Vessels – Spare parts</u> <u>– Drydockings</u> <u>– Vessels’ other equipment</u>	<u>Furniture – Computers – Other equipment – Mobile phones &amp; tablets</u>	<u>Computer Software – Operational rights</u>	<u>Totals</u>
<b>Cost at 1/1/2019</b>	2,110	6,320	8	379,135	4,046	8,251	399,870
Acquisitions and additions 1/1 – 31/12/2019	-	-	-	20,739	137	59	20,935
Less / (plus) : Disposals – Transfers – Write offs 1/1 – 31/12/2019	-	-	-	2	400	-	402
<b>Costs at 31/12/2019</b>	2,110	6,320	8	399,872	3,783	8,310	420,403
<b>Cost at 1/1/2020</b>	2,110	6,320	8	399,871	3,781	8,310	420,400
Acquisitions and additions 1/1 – 31/12/2020	-	-	-	75,188	217	55	75,460
Less : Disposals – Transfers – Write offs – Impairment loss 1/1 – 31/12/2020	-	-	-	130,340	5	716	131,061
<b>Costs at 31/12/2020</b>	2,110	6,320	8	344,719	3,993	7,649	364,799
<b>Accumulated Depreciation at 1/1/2019</b>	-	3,633	8	141,796	3,327	4,193	152,957
Depreciation for the year 1/1 – 31/12/2019	-	257	-	14,236	237	1,658	16,388
Less : Disposed / Transferred assets accumulated depreciation 1/1 – 31/12/2019	-	-	-	-8	409	-	401
<b>Accumulated Depreciation at 31/12/2019</b>	-	3,890	8	156,040	3,155	5,851	168,944
<b>Accumulated Depreciation at 1/1/2020</b>	-	3,890	8	156,039	3,154	5,852	168,943
Depreciation for the year 1/1 – 31/12/2020	-	250	-	14,625	233	1,670	16,778
Less : Disposed / Transferred assets accumulated depreciation 1/1 – 31/12/2020	-	-	-	57,884	3	-	57,887
<b>Accumulated Depreciation at 31/12/2020</b>	-	4,140	8	112,780	3,384	7,522	127,834
<b>Net book value at :</b>							
1/1/2019	2,110	2,687	-	237,339	719	4,058	246,913
31/12/2019	2,110	2,430	-	243,832	628	2,459	251,459
31/12/2020	2,110	2,180	-	231,939	609	127	236,965

	<u>Land</u>	<u>Buildings Technical works</u>	<u>Transportation equipment</u>	<u>The Company</u> <u>Vessels – Spare parts</u> <u>– Drydockings</u> <u>– Vessels’ other equipment</u>	<u>Furniture – Computers – Other equipment – Mobile phones &amp; tablets</u>	<u>Computer Software – Operational rights</u>	<u>Totals</u>
<b>Cost at 1/1/2019</b>	2,110	6,320	8	335,736	4,046	8,251	356,471
Acquisitions and additions 1/1 – 31/12/2019	-	-	-	20,739	137	59	20,935
Less / (plus) : Disposals / Transfers / Write offs 1/1 – 31/12/2019	-	-	-	2	400	-	402
<b>Costs at 31/12/2019</b>	2,110	6,320	8	356,473	3,783	8,310	377,004
<b>Cost at 1/1/2020</b>	2,110	6,320	8	356,473	3,781	8,310	377,002
Acquisitions and additions 1/1 – 31/12/2020	-	-	-	75,188	217	55	75,460
Less : Disposals – Transfers – Write offs – Impairment loss 1/1 – 31/12/2020	-	-	-	130,340	5	716	131,061
<b>Costs at 31/12/2020</b>	2,110	6,320	8	301,321	3,993	7,649	321,401

**Minoan Lines Shipping S.A. – Annual Financial Statements (stand alone and consolidated) as of December 31<sup>st</sup>, 2020**  
**(amounts in thousands of €)**

<b>Accumulated Depreciation at 1/1/2019</b>	–	<b>3,633</b>	<b>8</b>	<b>102,286</b>	<b>3,327</b>	<b>4,193</b>	<b>113,447</b>
Depreciation for the year 1/1 – 31/12/2019	–	257	-	14,195	237	1,658	16,347
Less : Disposed / Transferred assets accumulated depreciation 1/1 – 31/12/2019	-	-	-	-8	409	-	401
<b>Accumulated Depreciation at 31/12/2019</b>	-	<b>3,890</b>	<b>8</b>	<b>116,489</b>	<b>3,155</b>	<b>5,851</b>	<b>129,393</b>
<b>Accumulated Depreciation at 1/1/2020</b>	–	<b>3,890</b>	<b>8</b>	<b>116,489</b>	<b>3,154</b>	<b>5,852</b>	<b>129,393</b>
Depreciation for the year 1/1 – 31/12/2020	-	250	-	14,583	233	1,670	16,736
Less / (plus) : Disposed / Transferred assets accumulated depreciation 1/1 – 31/12/2020	-	-	-	57,884	3	-	57,887
<b>Accumulated Depreciation at 31/12/2020</b>	-	<b>4,140</b>	<b>8</b>	<b>73,188</b>	<b>3,384</b>	<b>7,522</b>	<b>88,242</b>
<b>Net book value at :</b>							
1/1/2019	2,110	2,687	-	233,450	719	4,058	243,024
31/12/2019	2,110	2,430	-	239,984	628	2,459	247,611
31/12/2020	2,110	2,180	-	228,133	609	127	233,159

The fair value of the Group's vessels on 31/12/2020, as determined by independent appraisers, amounted to € 238,000, while the fair value of the property is € 7,173. Was examined whether there are any indications of impairment and no reason for impairment arisen. To secure an approved short-term borrowings two of the Company's properties have been mortgaged of total undepreciated value €1.146.

Given the adverse market conditions during 2020 from the continuing negative effects of the coronavirus, the Company wrote off the remaining unamortized balance of its exploitation right on the Heraklion-Cyclades line, which had a contractual maturity in June 2021, amounting to € 716.

The depreciation of property plant and equipment is recorded in the following captions of the statement of profit or loss and other comprehensive income:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Cost of sales	16.261	15.877	16.219	15.836
Administrative expenses	407	409	407	409
Selling expenses	110	103	110	103
<b>Totals</b>	<b>16.778</b>	<b>16.389</b>	<b>16.736</b>	<b>16.348</b>

## 15. Investment Property

The movement of the above caption is presented on the table below:

	<u>The Group</u>			<u>The Company</u>		
	<u>Land</u>	<u>Buildings</u>	<u>Totals</u>	<u>Land</u>	<u>Buildings</u>	<u>Totals</u>
<b>Cost at 1/1/2019</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>
Acquisitions – additions 1/1 – 31/12/2019	-	-	-	-	-	-
<b>Costs at 31/12/2019</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>
<b>Cost at 1/1/2020</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>	<b>557</b>	<b>1,195</b>	<b>1,752</b>
Acquisitions – additions 1/1 – 31/12/2020	-	2	2	-	2	2
<b>Costs at 31/12/2020</b>	<b>557</b>	<b>1,197</b>	<b>1,754</b>	<b>557</b>	<b>1,197</b>	<b>1,754</b>
<b>Accumulated Depreciation at 1/1/2019</b>	-	<b>618</b>	<b>618</b>	-	<b>618</b>	<b>618</b>
Depreciation for the year 1/1 – 31/12/2019	-	41	41	-	41	41
<b>Accumulated Depreciation at 31/12/2019</b>	-	<b>659</b>	<b>659</b>	-	<b>659</b>	<b>659</b>
<b>Accumulated Depreciation at 1/1/2020</b>	-	<b>659</b>	<b>659</b>	-	<b>659</b>	<b>659</b>
Depreciation for the year 1/1 – 31/12/2020	-	41	41	-	41	41
<b>Accumulated Depreciation at 31/12/2020</b>	-	<b>700</b>	<b>700</b>	-	<b>700</b>	<b>700</b>

**Net book value at :**

1/1/2019	557	577	1,134	557	577	1,134
31/12/2019	557	536	1,093	557	536	1,093
31/12/2020	557	497	1,054	557	497	1,054

The property's fair value at 31/12/2020 as determined by independent appraisers is € 1,198 while there was no reason for any impairment of the property. On the mentioned property, net book/undepreciated value is € 1,053 and to be secured Company's obligations, lien is recorded.

## 16. Investments in subsidiaries

Investments in subsidiaries are as follows :

<u>company</u>	<u>Participation amount</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>
Minoan Italia S.p.A.	10,000	11,223
<b>Totals</b>	<b>10,000</b>	<b>11,223</b>

The Company adjusted the value of its investment in Minoan Italia S.p.A. to € 10,000 (impairment by € 1,223) so as to reflect the amount of equity of the subsidiary. The subsidiary has a satisfactory liquidity (€ 5,967) and is considering activities that can develop.

## 17. Financial assets at fair value though P&L

The financial assets at fair value though P&L amounting € 93 on 31/12/2020 and € 94 on 31/12/2019. The current period's amount refers to investments in stocks of two non-listed cooperative banks and one non-listed domestic company in which the Group holds negligible shares. Furthermore as at 31/12/2020 it was examined whether there are any indications of impairment for the remaining non-current financial assets and it was found that there was such, but on the other hand the resulting amount was insignificant and it is not included in these notes where amounts are presented in thousands of euros.

## 18. Other long term assets–receivables

In the other non-current assets, mainly included receivables of value € 22,362 which are expected to be collected in a period of over a year, have been transferred. For these receivables during the previous and the current fiscal years, the Company has respectively recorded provisions and adjustments to present value amounting to € 9,972. The respective amounts for 2019 were for the receivables € 24,901 and for the provisions – adjustments to present value € 7,702. The variation is mainly due to a contractual receivable of the Group.

## 19. Inventories

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Merchandise	1,164	1,855	1,164	1,855
Consumables	657	629	657	629
<b>Totals</b>	<b>1,821</b>	<b>2,484</b>	<b>1,821</b>	<b>2,484</b>

## 20. Trade and Other receivables–Other current assets

	<u>Trade and Other Receivables</u>			
	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Customers – Cheques Receivable	9.687	10.959	9.687	10.959
Other Receivables	7.771	7.022	3.247	825
<b>Totals</b>	<b>17.458</b>	<b>17.981</b>	<b>12.934</b>	<b>11.784</b>

  

	<u>Other current assets</u>			
	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Prepaid Expenses	985	920	985	920

Accrued Income	88	156	88	156
<b>Totals</b>	<b>1,073</b>	<b>1,076</b>	<b>1,073</b>	<b>1,076</b>

The Company and the Group's exposure to credit risks, as well as the impairment losses related to trade and other receivables are analyzed in note 27.2.

## 21. Cash and Cash equivalents

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Cash on hand	243	391	243	391
Cash in banks and time deposits	9,492	9,513	3,526	3,386
<b>Totals</b>	<b>9,735</b>	<b>9,904</b>	<b>3,769</b>	<b>3,777</b>

Deposits are located mainly in banks with high credit rating index.

## 22. Share capital

(The amounts of note 22 are presented in €)

The share capital of the Company is divided into 106,980,050 ordinary shares with a nominal value of € 2.25 each.

The equity holders of ordinary shares receive dividend when it is approved for distribution by the General Shareholders' Meeting. Every ordinary share carries one voting right at the General Shareholders' Meetings. The weighted average number of shares on 31/12/2020 and on 31/12/2019 was 106,980,050. Both the Company and its subsidiary did not held own shares during the year.

## 23. Reserves

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Statutory reserve	13,883	13,883	12,779	12,779
Accumulated actuarial results recognized in equity	47	33	47	33
<b>Totals</b>	<b>13,930</b>	<b>13,916</b>	<b>12,826</b>	<b>12,812</b>

**Statutory reserve:** According to the Greek corporate law (art.158 law 4548/2018), the Company is required to transfer an amount equal to at least 5% of its net realized profit to a statutory reserve, until such a reserve equals 1/3 of the issued share capital. This reserve can be used exclusively before any distribution of dividends to off-set a deficit.

**Accumulated actuarial results recognized in equity:** As defined in IAS 19 are recognized directly in the other comprehensive income of the period in which they occur and not be transferred to the income statement in a subsequent period but are recognized directly in equity of the Company and the Group (note 25).

## 24. Dividends

According to the Greek Corporate law, companies should distribute as dividend to their shareholders, provided there is a positive balance of retained earnings, at least an amount equal to 35% of the annual net realized profits (after the deduction of the statutory reserve). Nil dividend distribution can be approved by the General Assembly by shareholders representing the 80% of the paid-in share capital. Under the above terms, for the year 2020 the Company is not entitled to distribute dividend.

## 25. Employee defined benefit obligations

According to the Greek Labour Law, employees upon retirement are entitled to compensation which amounts to 40% of the amount that would become payable upon dismissal.

The table below shows the present value of the employee defined benefit obligations:

	<b>31/12/2020</b>	<b>31/12/2019</b>
Present value of defined benefit obligations	1,527	1,341

**Total liability** 1,527 1,341

From the above amount of € 1,527 part of it reaching the amount of € 200 is in current liabilities. The amount, recorded as an expense at 31/12/2020 and 31/12/2019 respectively, is analyzed as follows:

	<u>The Group</u>	<u>The Company</u>
<b>Balance as at 1/1/2019</b>	<b>1,571</b>	<b>1,571</b>
Current Service Cost	28	28
Interest Cost	27	27
Benefits paid	-1,068	-1,068
Cost of settlement	674	674
Actuarial (gain) recognized in the statement of changes in equity	109	109
<b>Balance as at 31/12/2019</b>	<b>1,341</b>	<b>1,341</b>
<b>Balance as at 1/1/2020</b>	<b>1,341</b>	<b>1,341</b>
Current Service Cost	74	74
Interest Cost	11	11
Benefits paid	-72	-72
Cost of settlement	187	187
Actuarial loss recognized in the statement of changes in equity	-14	-14
<b>Balance as at 31/12/2020</b>	<b>1,527</b>	<b>1,527</b>

The amount, recorded as an expense at 31/12/2020 and 31/12/2019 respectively, is analyzed as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Current Service Cost	74	28	74	28
Interest Cost	11	27	11	27
Benefits paid	187	674	187	674
<b>Totals</b>	<b>272</b>	<b>729</b>	<b>272</b>	<b>729</b>

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Administrative expenses	178	328	178	328
Selling expenses	94	399	94	399
Cost of sales	-	2	-	2
<b>Totals</b>	<b>272</b>	<b>729</b>	<b>272</b>	<b>729</b>

The movement of the defined benefit obligations for the years 2016 – 2020 is presented below:

	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2018</u>	<u>31/12/2017</u>	<u>30/12/2016</u>
Defined Benefit Obligations	1,527	1,341	1,571	1,420	1,473

The total amount of Employee Defined Benefit Obligations is unfunded.

The main assumptions used are as follows:

- Discount Rate for 2020 is 0.50% while for 2019 is 0.80%
- Long-term average annual salaries increase by 1.70% for 2020 while for 2019 is 1.75%
- The average annual long term inflation rate for 2020 is 1.70% while for 2019 is also 1.70%
- Average expected future employee services 22.81 years.

If the discount rate used in the valuation was 0.50% higher, then the defined benefit obligation for staff retirement indemnities for the Company would decrease by 8%. If the discount rate used in the valuation was 0.50% lower, then the defined benefit obligation for staff retirement indemnities for the Company would increase by 8.94%.

## 26. Contractual obligations & Trade and Other payables

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Contractual obligations</b> (note 3.19)				

Customer advances	2,381	1,636	2,381	1,636
Deferred income	1,104	1,514	697	1,514
<b>Totals</b>	<b>3,485</b>	<b>3,150</b>	<b>3,078</b>	<b>3,150</b>
<b><u>Trade and other payables</u></b>				
Suppliers – cheque payables	6,574	9,082	6,536	9,029
Withholding taxes–social security contributions payable	2,190	4,075	2,190	4,075
Sundry creditors	9,574	9,608	9,574	9,608
Accrued expenses	1,575	3,336	1,576	3,336
<b>Totals</b>	<b>19,913</b>	<b>26,101</b>	<b>19,876</b>	<b>26,048</b>

## 27. Financial Risk Management

### 27.1 General

The Company and the Group are exposed mainly to the following financial risks which might possibly be affected by the macroeconomic and operating environment as analyzed below.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's and the Group's risk management framework. The Board has delegated authority to the finance division for monitoring of financial risks. The Company's and Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks, adherence to limits and to hedge such risk depending on the prevailing market conditions each period of time. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. Cash and cash equivalents are also elements with high credit risk as the current conditions in Greece exert considerable pressure on domestic banks. In order for the risk to be reduced, the Company's and Group's cash and cash equivalents are only deposited for a short amount of time.

### 27.2 Credit risk

The Company's turnover comes from a range of categories like passenger and private vehicles transportation, on board sales (restaurants, bars and shops), transportation of freight units and vessels' chartering. Hence, the Company's customer base is analyzed as follows:

a) Those with professional collaboration such as:

- Travel Agents
- Central Agents
- Cargo Companies
- Cargo Owners
- Car rental companies
- Shipping Companies

b) Individuals-Passengers

There are ongoing efforts to attract more potential customers (in all the above categories) in order to enhance sales and develop the Company's customer base. Under the Company's set credit policy, every new customer is analyzed individually for creditworthiness before the Company's standard payment and credit terms and conditions are offered. The Company constantly monitors the balance of its clients and examines the prospect of forming provisions. Hence, a possible failure of the clients to meet their obligations, may affect the Company's results through the creation of relevant provisions.

#### 27.2.1 Credit risk exposure

The carrying value of "Trade and Other Receivables" and "Other investments" indicate the maximum exposure to credit risk. In order to secure the aforementioned trade risk exposure, the Company receives letters of guarantee, pre-notations and shares pledged from its customers. The carrying value of "Trade and Other Receivables" along with the received guarantees, are presented below:

	<b><u>The Group</u></b>		<b><u>The Company</u></b>	
	<b><u>31/12/2020</u></b>	<b><u>31/12/2019</u></b>	<b><u>31/12/2020</u></b>	<b><u>31/12/2019</u></b>
Long term receivables	12,390	17,199	12,390	17,199

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**(amounts in thousands of €)**

Short term receivables	17,458	17,980	12,934	11,782
Guarantees received	-5,975	-6,031	-5,975	-6,031

For securing long-term doubtful receivables net amounting to € 9,604, the Company has received pledges on shares of non-listed companies. Moreover, legal proceedings are in progress against property of the debtors and property pre-notations have received.

## 27.2.2 Impairment loss

The aging of the trade and other receivables, at the balance sheet dates were as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
Short term receivables				
Not past due	11,958	11,296	7,434	5,098
Past due 1-30 days	2,038	1,432	2,038	1,432
Past due 31-120 days	2,754	4,472	2,754	4,472
Past due 121-365 days	139	62	139	62
Past due over a year *	569	718	569	718
<b>Totals</b>	<b>17,458</b>	<b>17,980</b>	<b>12,934</b>	<b>11,782</b>
Long term receivables*	12,390	17,199	12,390	17,199
<b>Totals</b>	<b>29,848</b>	<b>35,179</b>	<b>25,324</b>	<b>28,981</b>

\* including debtors in litigation and settlement agreements

The allowance for impairment losses which has reduced the “Trade and Other Receivables” caption, relates to receivables that are past due for over one year. The movement of the allowance is analysed in the table below:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Opening Balance</b>	18,092	22,539	18,092	22,539
Plus : Impairment loss	1	85	1	85
Less : Transfer of impairment on long-term receivables	-	-4,485	-	-4,485
Less: Reversal of impairment loss due to debt recovery	43	4,532	43	4,532
<b>Closing Balance</b>	<b>19,787</b>	<b>22,577</b>	<b>19,787</b>	<b>22,577</b>
Impairment on long-term receivables	-	-4,485	-	-4,485
<b>Closing Balance</b>	<b>19,787</b>	<b>18,092</b>	<b>19,787</b>	<b>18,092</b>

The allowance for impairment is used to record impairment losses, unless the Company estimates that no recovery of the pending amount is expected, where in such cases the non-recoverable amounts are directly written-off against the receivables

## 27.3 Liquidity risk

The liquidity risk is referred to the Company’s or the Group’s ability to meet their financial obligations as they fall due. The approach adopted by the Company and the Group regarding liquidity management is to ensure the necessary liquidity to meet their liabilities when due. Therefore, it has ensured an appropriate combination of cash, cash equivalents and approved bank credits.

On 31/12/2020 the Group’s cash and cash equivalents amounted to € 9,735 while on 31/12/2019 amounted to € 9,904. Furthermore, the Group maintains credit line with commercial bank, which as of 31/12/2020 and 31/12/2019 amounted to € 7,000, which it was unused. The interest charged on the credit line is based on the EURIBOR rate and the bank’s margin. Moreover, a lien has been registered on two of the Company’s properties. Considering that the available bank credit balance, the lack of debt obligations and the level of the Group’s cash balance, the Management is in a position to claim the non-existence of liquidity risk in the foreseeable future. The contractual expiry dates of the Company’s financial liabilities based on the agreements effective on the balance sheet date and also based on the negotiations with the lending banks are as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Within 1 year</b>				
Contractual obligations & Trade and other payables	21,208	25,175	20,764	25,125



**21,208                  25,175                  20,764                  25,125**

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## **27.4 Market conditions risk**

A common feature of a perfectly competitive market is the freedom of entry and exit. Thus, the deliberate routes in which the Company operates are highly competitive. The effort for growth and increase of each company's market shares could possibly create an overwhelming competition reflected to the financial results of the sector. In this respect the Company, in cooperation with the overlying parent company's Group, reschedules its itineraries seeking efficiency and profit while remaining competitive in terms of pricing, and also, maintains branches in Greece and abroad. A possible intensification of the market conditions in the routes the Company operates could lead to adverse impacts on its operating results, cash position and financial performance. The Company, in cooperation with the overlying parent company's Group, monitors closely the above mentioned competition and acts accordingly.

## **27.5 Currency risk**

Considering the fact that all transactions performed abroad are mainly in the Euro currency, after the adoption of the common European currency, the company's foreign exchange risk is almost eliminated. Indirectly, the Company is exposed to currency risk from the bunkers supplies.

### **27.5.1 Interest rate risk**

Following the full repayment of the Group's borrowings within 2018, the exposure to interest rate risk has almost eliminated and exists only for cash and cash equivalents.

At the balance sheet date, the financial instruments of the Company and the Group, subject to interest rate fluctuations, were as follows:

	<u>The Group</u>		<u>The Company</u>	
	<u>31/12/2020</u>	<u>31/12/2019</u>	<u>31/12/2020</u>	<u>31/12/2019</u>
<b>Fixed rate instruments</b>				
Cash and cash equivalents	9,735	9,904	3,769	3,777

## **27.6 Capital management**

The Board of Directors' policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Board of Directors monitors the return on invested capital, aiming to its maximization so as to ensure the distribution of dividends according to the relevant legislation and meeting the Group's commitments.

## **27.7 Supply chain**

The Company has developed a supply chain in order to serve both the needs for its marine operation (fuel supplies, spare parts, etc.) as well as the needs of its hotelier business (stores, restaurants and bars). No particular difficulty or delay in the supply of goods and services has been observed. In addition, the long-term cooperation and the trust relationship that has been developed amongst the Company and its suppliers facilitate all parties to overcome any difficulty that may arise.

## **27.8 Fuel prices**

The main risk in which the Company is exposed is the sensitivity of fuel prices. Due to the nature of the sector and as fuel cost is the most significant part of cost of sales, the Company is exposed to the said risk. Moreover, the Company considers several financial derivatives' strategies that will be used accordingly in case the proper situation arises.

An important factor in the level of fuel prices was the installation on all ships of the Group of special systems for the retention of harmful substances in the atmosphere / exhaust filters (scrubbers) in 2019, which allowed the consumption of cheaper fuel compared to what Ships that have not installed such filters must consume (according to relevant instruction of the International Maritime Organization (IMO) with validity from 01/01/2020).

## **27.9 Environmental risk**

The Company attributes great attention to environmental issues. In this context, being aware of how important it is to safeguard and to protect the environment from human activities, business evolution and technological progress, it has been created an environmental policy, which complies not only with the IMO ISM Code and ISO 14001:2004 but also with the environmental regulatory framework.

## 28. Fair value estimation

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all data with significant effect on the recorded fair value are visible, either directly or indirectly.

Level 3: techniques using data with significant effect on the recorded fair value and based on apparent market data.

On 31/12/2020 and 31/12/2019 respectively, the Group and the Company held the following financial instruments measured at fair value:

<b>Financial instruments</b>	<b>Level</b>	<b>The Group</b>		<b>The Company</b>	
		<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Other Financial assets on fair value through P&L	3	93	94	93	94

The financial assets of Level 3 are related to investments in stocks of two non-listed cooperative banks and one non-listed domestic company in which the Group holds negligible shares. Their valuation is based on their financial statements, which reflect the assets at fair value.

Finally, the fair value of the following financial assets and liabilities is reflected in their book value:

- Trade and other receivables
- Other current assets
- Cash and cash equivalents (other than bank overdrafts)
- Trade and other payables
- The following assets and liabilities of the Group are held for sale:
  - Cash and cash equivalents
  - Other current assets
  - Trade and other payables
  - Other current liabilities

## 29. Earnings per share

Earnings per share (after income taxes) are calculated by dividing the profit attributable to the owners of the Company by the weighted average number of shares outstanding during the year including (for the diluted earnings per share) the number of share options outstanding at the end of the year that have a dilutive effect on earnings per share.

Earnings per share are analyzed as follows:

	<b>The Group</b>		<b>The Company</b>	
	<b>31/12/2020</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Profit of the period attributable to shareholders of the Parent from continuing operations	-15,397	-7,650	-14,350	-4,698
<b>Total Profit</b>	<b>-15,397</b>	<b>-7,650</b>	<b>-14,350</b>	<b>-4,698</b>
<b>Weighted average number of shares outstanding</b>	<b>106,980,050</b>	<b>106,980,050</b>	<b>106,980,050</b>	<b>106,980,050</b>
Basic Earnings of the period per share after taxes (in €) from continuing operations	-0.1439	-0.0715	-0.1341	-0.0439
<b>Total Earnings per share</b>	<b>-0.1439</b>	<b>-0.0715</b>	<b>-0.1341</b>	<b>-0.0439</b>

## 30. Related Party transactions

During 2008, the company “Grimaldi Group S.p.A.” having its registered address in Palermo Italy, acquired the majority of the Company’s shares, and thus became the ultimate controlling party exercising control on the Company and the Group.

Related parties are considered the Group of the ultimate parent company, the members of the Board of Directors and management of subsidiaries of the Group, as well as the financially dependent members and first-degree relatives of the members of the Board of Directors and Management, and the associate companies.

Presented in the tables below are the receivable and payable balances between the related parties on 31/12/2020 and 31/12/2019, as well as purchases (services received) and sales (services provided) for the years 2020 and 2019:

### 30.1 Group of Ultimate Parent Company

<u>31/12/2020</u>	<u>Minoan Lines Shipping S.A.</u>				<u>The Company</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A.*</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Grimaldi Logistica Espana S.L.</u>	<u>Totals</u>	<u>Minoan Italia S.p.A.</u> <u>Totals</u>
due from	107	–	87	–	194	194
payable to	–	6.847	–	15	6.862	6.862

\* Grimaldi Tours and Grimaldi Group (Roma) are included

<u>31/12/2019</u>	<u>Minoan Lines Shipping S.A.</u>			<u>The Company</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A.*</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Totals</u>	<u>Minoan Italia S.p.A.</u> <u>Totals</u>
due from	72	–	135	207	207
payable to	–	5,905	–	5,905	5,905

\* Grimaldi Tours and Grimaldi Group (Roma) are included

<u>1/1-31/12/2020</u>	<u>Minoan Lines Shipping S.A.</u>			<u>The Company</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A.*</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Totals</u>	<u>Minoan Italia S.p.A.</u> <u>Grimaldi Group S.p.A.*</u> <u>Totals</u>
Expenses related to the on board sales (concession fees etc)	-	4.649	-	4.649	- 4.649
Attributing agency costs	-	-4.048	-19	-4.067	- -4.067
Bunkers cost	-	-	-	0	- 0
Other expenses	8	349	-	357	24 381
Proceeds from sale of tangible assets	-	71.321	-	71.321	- 71.321
<b>Totals</b>	<b>8</b>	<b>72.271</b>	<b>-19</b>	<b>72.260</b>	<b>24 72.284</b>
Revenue from crew coat reduction	-	577	-	577	- 577
Revenue from services rendered (commissions, fees and other revenue related to agency operation)	18	5.564	6	5.588	- 5.588
Revenue related to the on board sales	-	2.158	-	2.158	- 2.158
Chartering revenue	-	661	-	661	- 661
Revenue from bunker disposal	-	149	-	149	- 149
Other revenue	-	20	-	20	- 20

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(amounts in thousands of €)**

Proceeds from sale of tangible assets	-	72.563	-	72.563	-	72.563
<b>Totals</b>	<b>18</b>	<b>81.692</b>	<b>6</b>	<b>81.716</b>	<b>0</b>	<b>81.716</b>

\* Grimaldi Tours and Grimaldi Group (Roma) are included

**1/1-31/12/2019**

<u>company</u>	<u>Minoan Lines Shipping S.A.</u>				<u>The Company</u>	<u>Minoan Italia S.p.A.</u>	<u>The Group</u>
	<u>Grimaldi Group S.p.A.*</u>	<u>Grimaldi Euromed S.p.A.</u>	<u>Grimaldi Deep Sea S.p.A.</u>	<u>Grimaldi Germany GmbH</u>	<u>Totals</u>	<u>Grimaldi Group S.p.A.</u>	<u>Totals</u>
Expenses related to the on board sales (concession fees etc)	-	10,458	-	-	10,458	-	10,458
Attributing agency costs	-	-2,642	-241	-	-2,883	-	-2,883
Other expenses	23	-177	-	5	-149	20	-129
Proceeds from sale of tangible assets	-	1,754	-	-	1,754	-	1,754
<b>Totals</b>	<b>23</b>	<b>9,393</b>	<b>-241</b>	<b>5</b>	<b>9,180</b>	<b>20</b>	<b>9,200</b>
Revenue from crew coat reduction	-	649	-	-	649	-	649
Revenue from services rendered (commissions, fees and other revenue related to agency operation)	82	9,021	46	-	9,149	-	9,149
Revenue related to the on board sales	-	3,564	-	-	3,564	-	3,564
Chartering revenue	-	1,517	-	-	1,517	-	1,517
Revenue from bunker disposal	-	283	-	-	283	-	283
Other revenue	-	32	-	-	32	-	32
Proceeds from sale of tangible assets	-	438	-	-	438	-	438
<b>Totals</b>	<b>82</b>	<b>15,504</b>	<b>46</b>	<b>-</b>	<b>15,632</b>	<b>-</b>	<b>15,632</b>

\* Grimaldi Tours and Grimaldi Group (Roma) are included

## 30.2 Subsidiaries

**31/12/2020**

<u>company</u>	<u>Minoan Italia S.p.A.</u>	<u>Totals</u>
<u>Minoan Lines Shipping S.A.</u> due from / payable to	-	-

**31/12/2019**

<u>company</u>	<u>Minoan Italia S.p.A.</u>	<u>Totals</u>
<u>Minoan Lines Shipping S.A.</u> due from / payable to	-	-

**1/1-31/12/2020**

<u>Company</u>	<u>Minoan Italia S.p.A.</u>	<u>Totals</u>
<u>Minoan Lines Shipping S.A.</u>		

<b>Totals</b>	—	—
	—	—
<b>1/1–31/12/2019</b>		
<b>Company</b>	<b>Minoan Italia</b>	<b>Totals</b>
	<b>S.p.A.</b>	
<b>Minoan Lines Shipping S.A.</b>		
Dividend received for the year 2018	2,858	<b>2,858</b>
<b>Totals</b>	<b>2,858</b>	<b>2,858</b>

All the above transactions, as referred in notes 30.1 and 30.2, were entered into at arm's length.

### 30.3 Members of the Board of Directors and Management

The remuneration to the Members of the Board of Directors and the Company's management are analysed as follows:

	<u>31/12/2020</u>	<u>31/12/2019</u>
Executive directors	414	430
Non – executive directors	324	340
Management	1,573	1,616
<b>Totals</b>	<b>2,311</b>	<b>2,386</b>

Of the total remunerations above, an amount of € 82 and € 152 remains unpaid as of 31/12/2020 and 31/12/2019 respectively. It is noted that in the amount of management is also included payment of dismissal allowances attributed to staff left the Company during year 2020 along with needed proportion of respective ratio coming from same amounts attributed to staff that left the Company at the earlier of 2021.

Moreover, during the year ended 31/12/2020, the Company concluded commercial transactions with entities owned by BoD members amounting to € 4 compared to last year's € 19, while as of 31/12/2020 from such transactions an amount of € 176 was receivable compared to last year's € 188 receivable and of € 1 payable.

Finally, during the year ended 31/12/2020, transactions with relatives of the management and of executives amounted to € 177, while as of 31/12/2020 it was unpaid the amount of € 18. The nature of these transactions was mainly labour (payroll/dismissal allowances) and commercial cooperation (compensation for goods and services received).

### 31. Contingent liabilities

The contingent liabilities are the following:

(a) By letter dated 15/6/2015, the Greek Capital Market Commission informed the Company, that as a consequence of its shareholding structure as of 31/12/2014, falls under par. 4 of article 7 of the Ministerial Decision 54138/B' 2197 (Government Gazette 1913B'–09/12/2010) provided an increased periodical contribution, amounting, for the year 2015, to € 252. The Company, by calling into question that the conditions for being subject to the said provisions are met, has taken legal steps against this decision before the competent Administrative Courts. The Company is convinced that the Courts will rule in its favor, and for that reason no relevant provision has been established.

(b) On 30/11/2012, the Company received notification from the company A.N.E.K. S.A. that the latter appealed against arbitration before the London Maritime Arbitration Association. The arbitration alleges claims against the Company by the contract of selling shares of Hellenic Seaways Shipping S.A, dated 18/5/2009. After completion of the selection of the arbitrators, A.N.E.K. S.A. tabled in June 2013 a Claim Submission for this arbitration proceeding against the Company which shall deliver its demands. Specifically, A.N.E.K. S.A invokes alleged loss on behalf of the Company termination / cancellation of the above memorandum of sale of shares. It is noted that the Company was forced to withdraw from the agreement because of A.N.E.K. S.A being unable to pay the balance of the agreed amount. Subsequently, the Company withheld as clearly stated in a special clause of the relevant agreement, the deposited amount of € 47,500. A.N.E.K. S.A. is requesting the payment of twice the amount given as deposit or alternatively the same amount or further alternatively whichever amount is deemed reasonable by the Arbitration Court to be withheld by the seller. Furthermore, A.N.E.K. S.A. is not only requesting the legitimate interest on the amount to be awarded but also its legal expenses. The Company on 11/10/2013 submitted its own response and, subsequently on 12/12/2015 has proceeded by filing a counterclaim against A.N.E.K. S.A requesting initially an amount of € 17,700 plus interest as compensation under the provisions of tort, subject of claiming further amount. In the alternative, if the Court accepts, in whole or in part the application of A.N.E.K. S.A. the Company requests, under the provisions of the Civil Code on the withdrawal, as reasonable compensation

the amount of € 46,250 at least plus statutory interest. Within February 2019 the process completed and the decision of the Arbitration Court was announced in 2020. According to the said decision of Court the Company acted in accordance with what was explicitly committed by the parties at the completion of the private agreement, won the case and the Court accepted the justified withdrawal of amount € 47,500 on Company's behalf. Furthermore, the Court decided that A.N.E.K. S.A. has to pay to the Company legal expenses of about € 1,992, which upon respective agreement between the two parties made on October 2020, the aforementioned amount will be transferred to the Company until January 2021.

(c) The companies of the Group, which are either consolidated or integrated by the equity method in the financial statements, have not been audited and consequently their tax obligations have not yet been finalized by the tax authorities, for the financial years presented below:

<b><u>Company</u></b>	<b><u>Unaudited tax years</u></b>
Minoan Lines Shipping S.A.	2014–2020
Minoan Italia S.p.A.	2016–2020

The Company has not been audited by the tax authorities for the financial year 2014 and onwards. Respectively, the Italian subsidiary Minoan Italia S.p.A. has not been audited for the years 2016 to 2020. On 12/6/2017, the audit of the subsidiary by the Italian tax authorities for the years 2012–2014 started. Until the approval date of the annual financial report, this audit is in progress and has not been finalized. Concerning the opinion of its Tax Advisors, the company's management assesses that no significant additional taxes and surcharges will be imposed.

For the year 2011 onwards, the Company receives annually a "Tax Compliance Report ". The "Tax Compliance Report" is issued by the statutory auditor that audits the annual financial statements. Following the completion of a tax audit, the auditor issues the "Tax Compliance Report" which submits electronically to the Ministry of Finance.

For the Company the "Tax Compliance Report" for the unaudited by the tax authorities years 2014–2019 has been issued by the statutory auditors and no adjustments with respect to the tax expense and corresponding tax provision as reflected in the annual financial statements of those years has arisen.

The aforementioned audit for the year 2020 is still in progress by Deloitte Certified Public Accountants SA. The related «Tax Compliance Report» will be provided after the publication of 2020 Annual Report. If the completion of the tax audit bring additional tax liabilities the Company's management considers that these will have no material impact on the financial statements.

## 32. Audit fees

The auditing and other fees of the statutory audit firms referred to the years 2020 and 2019 respectively are analyzed as follows:

	<b><u>The Group</u></b>		<b><u>The Company</u></b>	
	<b><u>31/12/2020</u></b>	<b><u>31/12/2019</u></b>	<b><u>31/12/2020</u></b>	<b><u>31/12/2019</u></b>
For auditing services	71	67	71	67
For the Annual Tax Certificate	31	35	31	35
For other services	6	6	6	6
<b>Totals</b>	<b>108</b>	<b>108</b>	<b>108</b>	<b>108</b>

## 33. Subsequent events

There are no other events, which took place after the statement of financial position date as of 31/12/19 that might require an adjustment to, or disclosure, in the Parent or Group financial statements in accordance with International Financial Reporting Standards.

**Heraklion, March 30<sup>th</sup> 2021**

**The Chairman**  
**of the B.o.D.**

**The Managing**  
**Director**

**The Accounting**  
**Manager**

**Emanuele**  
**Grimaldi**

**Pass No IT / AA 2179472**

**Antonios**  
**Maniadakis**

**ID C No AI 944699**

**George**  
**Karouzos**

**ID C No AK 744272**

**H.E.C. ID No 101758 – A' Class**

## Translation of the Greek audit report

### Independent Auditor's Report

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To the Shareholders of "Minoan Lines Shipping Company S.A."

#### Report on the Audit of Separate and Consolidated Financial Statements

#### Qualified Opinion

We have audited the accompanying separate and consolidated financial statements of Minoan Lines Shipping Company S.A. (the "Company") which comprise of the separate and consolidated statements of financial position as of 31 December 2020, the separate and consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flow statements for the year then ended and the notes to the separate and consolidated financial statements including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter discussed in the paragraph "Basis for Qualified Opinion" the separate and consolidated financial statements present fairly, in all material respects, the financial position of Minoan Lines Shipping Company S.A. and its subsidiary (the "Group") as of 31 December 2020, its financial performance and cash flows for the year then ended in accordance with the provisions of International Financial Reporting Standards as adopted by the European Union.

#### Basis for Qualified Opinion

Included in Other long term assets - receivables on the face of the separate and consolidated statements of financial position are certain assets with a gross carrying amount of K€ 17.097 as at 31 December 2020 and K€ 20.002 as at 31 December 2019, against which a provision has been recorded of K€7.492 as at 31 December 2020 and of K€5.756 as at 31 December 2019. During the course of our audit, we were not provided with sufficient appropriate audit evidence to support the reasonableness of the provision established as at 31 December 2020 amounting to K€ 7.492. As a result, we are unable to assess whether such a provision is adequate as at 31 December 2020 and have therefore, qualified our report in this respect for the possible effects on the profit or loss and equity.

We conducted our audit in accordance with the International Standards of Auditing as these have been adopted by Greek Legislation. Our responsibilities, according to these standards are described further under the paragraph of our report "Auditor's Responsibilities for the Audit of separate and consolidated Financial Statements". We have been independent of the Company and its subsidiary during the whole period of our appointment in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants, as adopted by Greek Legislation and the ethical requirements related to the audit of financial statements in Greece. We have fulfilled our ethical obligations in accordance with the requirements of the applicable law and the aforementioned Code of Conduct. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for qualified opinion.

#### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards as those have been adopted by the European Union and for such internal control system as management determines is necessary to enable the preparation and fair presentation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

During the preparation of the separate and consolidated financial statements, management is responsible for the assessment of the Company's and Group's ability to continue as a going concern by disclosing, when required, the matters related to the going concern and the use of going concern's accounting principle, unless the management either intends to liquidate the Company or the Group or to cease their activity or does not have any other realistic option than to proceed with these actions.



## Auditor's Responsibility for the Audit of the Separate and Consolidated Financial Statements

Our objective is to obtain reasonable assurance that the separate and consolidated financial statements, as a whole, are free from material misstatement, due to fraud or error and to issue an auditor's report, which includes our opinion.

Reasonable assurance is a high level of assurance, however it is not a guarantee that the audit which is performed in accordance with the ISAs as adopted by the Greek Legislation will always detect a material misstatement, in case it exists. Misstatements may result from fraud or error and are considered as material when individually or cumulatively could reasonably be expected to influence the financial decisions of users taken on the basis of these separate and consolidated financial statements.

As part of the audit, according to the ISAs as adopted by the Greek Legislation, we exercise professional judgment and maintain professional skepticism throughout the audit. In addition:

- We identify and evaluate the risk of material misstatements in the separate and consolidated financial statements, due to fraud or error, by designing and performing audit procedures that address these risks and we obtain audit evidence that is sufficient and appropriate to be the basis of our opinion. The risk of not detecting a material misstatement due to fraud is higher than that due to error, as fraud may involve collusion, forgery, deliberate omissions, false representations or bypassing of internal controls.
- We understand the internal control procedures that are related to audit in order to design audit procedures appropriate to the circumstances, but not to express an opinion on the effectiveness of the Company's and the Group's internal controls.
- We assess the appropriateness of the accounting policies and methods used and the reasonableness of accounting estimates and relevant disclosures made by the management.
- We conclude on the appropriateness of the use by the management of the going concern principle and based on the audit evidence obtained whether there is material uncertainty on the Company's and the Group's ability to continue as a going concern. If we conclude that there is material uncertainty, we are obliged to draw the attention in the audit report on the disclosures in the separate and consolidated financial statements or whether these disclosures are insufficient to modify our opinion. Our conclusions are based on audit evidence obtained until the date of the auditor's report. However, future events or conditions may cause the Company and the Group to cease its operation as a going concern.
- We evaluate the overall presentation, the structure and the content of the separate and consolidated financial statements, including disclosures, and whether the separate and consolidated financial statements present the underlying transactions and the events in a manner that it achieves a fair presentation.
- We obtain sufficient and appropriate audit evidence for the financial information of the companies or their business transactions within the group to express an audit opinion on separate and consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the Company and its subsidiary. We remain solely responsible for the audit opinion.

Among other issues, we communicate to the management for the planned scope and the timetable of the audit, as well as for significant audit findings, including any significant deficiencies in internal control that are identified during our audit.

## Report on Other Legal and Regulatory Requirements

Taking in consideration that the management has the responsibility of the preparation of Board of Directors' Report, in accordance with the requirements of the paragraph 5 of article 2 (part 2) of the law 4336/2015, we note that:

- a) In our opinion, the Board of Directors' Report has been prepared in accordance with the current legal requirements of the articles 150 and 153 of Law 4548/2018 and its content corresponds to the attached separate and consolidated financial statements for the year ended 31 December 2020.
- b) Based on our knowledge, we obtained during our audit of the "Minoan Lines Shipping Company S.A." and its environment, we have not identified material inaccuracies in the Board of Directors' Report.

## Translation of the Greek audit report

Athens, 20 May 2021

The Certified Public Accountant

George Balafoutis  
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