



MINOAN LINES SHIPPING S.A.
REGISTRATION NUMBER 11314/06/B/86/13

Domicile : 17, 25th August Str. 71202 - Heraklion Crete

Notes and Information for the year ended December 31st, 2011 (1/1-31/12/2011)

(published in accordance with the article135 of the law 2190/1920, for the companies preparing the annual financial statements according to the I.A.S.)

The financial information set out below provides a general presentation of the financial position and results of MINOAN LINES SHIPPING S.A. and its Group. We recommend to the reader, before any investment decision or transaction is performed with the Company to visit the web site (at www.minoan.gr), where the financial statements are presented in accordance with the International Accounting Standards and the type of the auditor's report.

COMPANY'S INFORMATION

Supervising Authority	Ministry of Development-Societes Anonymes dept.
web site address	www.minoan.gr
Board of Directors	E. Grimaldi-Chairman, K. Mamelakis- Vice Chairman, A. Maniakakis- Managing Director, G. Grimaldi-Member, D. Pacella-Member, P. Kyprianou-Member, G. Papageorgiou-Member, M. Hatzakis-Member
Date of approval by the Board of Directors	March, 28th 2012
Certified Auditor Accountant	Sofianos K. Nicolaos Reg.No. ICPA (GR) 12231
Audit Firm	Deloitte, Hadjipavlou, Sofianos & Cambanis S.A. Reg.No.ICPA(GR) E120
Type of auditor's report	Unqualified opinion

STATEMENT OF CHANGES IN EQUITY

	The Group		The Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Total equity				
(1/1/2011 and 1/1/2010 respectively)	267,396,252.65	310,783,618.76	265,959,078.21	309,038,753.16
Total comprehensive income				
for the period after tax	-39,765,075.59	-43,387,366.11	-39,366,767.32	-43,079,674.95
Change due to liquidation of subsidiaries	22,490.86	0.00	0.00	0.00
Total equity at the end of the year				
(31/12/2011 and 31/12/2010)	227,653,667.92	267,396,252.65	226,592,310.89	265,959,078.21

STATEMENT OF FINANCIAL POSITION

	The Group		The Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
ASSETS				
Property, plant and equipment	417,069,399.47	431,342,787.96	417,069,399.47	431,342,787.96
Investment property	1,422,042.97	1,463,243.02	1,422,042.97	1,463,243.02
Intangible assets	399,932.22	192,034.77	399,932.22	192,034.74
Other non - current assets	77,538,170.23	77,535,481.48	80,861,378.42	80,943,887.47
Inventories	9,934,785.50	9,249,047.02	9,934,785.50	9,249,047.02
Trade receivables	56,878,006.65	56,806,475.43	56,877,237.26	56,799,165.73
Other current assets	25,475,013.72	33,111,738.42	25,240,027.13	32,835,447.02
Non - current assets held for sale	4,556,679.05	5,200,000.05	0.00	0.00
TOTAL ASSETS	593,274,029.81	614,900,808.15	591,804,802.97	612,825,612.96
EQUITY AND LIABILITIES				
Share Capital	159,583,500.00	159,583,500.00	159,583,500.00	159,583,500.00
Retained Earnings and other Reserves	68,070,167.92	107,811,365.02	67,008,810.89	106,375,578.21
Total Shareholders Equity (a)	227,653,667.92	267,394,865.02	226,592,310.89	265,959,078.21
Non Controlling interest (b)	0.00	1,387.63	0.00	0.00
TOTAL EQUITY (c) = (a) + (b)	227,653,667.92	267,396,252.65	226,592,310.89	265,959,078.21
Long-term borrowings	242,795,584.61	258,924,107.96	242,795,584.61	258,924,107.96
Provisions/other long - term liabilities	6,658,552.19	7,668,422.47	6,284,030.20	7,064,599.03
Bank overdrafts and current portion of long term borrowings	43,601,028.87	31,765,452.21	43,601,028.87	31,765,452.21
Other current liabilities	72,565,196.22	49,146,572.86	72,531,848.40	49,112,375.55
TOTAL LIABILITIES (d)	365,620,361.89	347,504,555.50	365,212,492.08	346,866,534.75
TOTAL EQUITY AND LIABILITIES (c) + (d)	593,274,029.81	614,900,808.15	591,804,802.97	612,825,612.96

STATEMENT OF CASH FLOWS

	The Group		The Company	
	1/1-31/12/2011	1/1-31/12/2010	1/1-31/12/2011	1/1-31/12/2010
Cash flows from operating activities				
Loss before Taxes	-39,972,665.61	-40,816,239.73	-39,366,767.32	-41,139,074.06
Plus/Less adjustments for :				
Net depreciation and amortization	14,483,663.63	14,456,825.77	14,483,663.63	14,456,731.57
Impairment loss on property and on investments	643,321.00	0.00	0.00	413,398.20
Provisions	4,500,187.75	10,060,312.99	4,500,187.75	10,060,312.99
Net foreign exchange (gains) / losses	12,107.94	9,326.12	12,107.94	9,326.12
Income/(expenses), gains/(losses) from investing activities	-121,174.58	-3,343,824.93	-143,665.47	-3,343,824.93
Interest and other financial expenses	11,877,952.71	8,654,936.21	11,877,950.01	8,647,509.62
Plus/Less adjustments for changes in working capital or operating activities				
Increase in inventories	-685,738.48	-3,135,274.84	-685,738.48	-3,135,274.84
Decrease/(Increase) in trade and other receivables	1,612,377.30	-23,526,853.44	1,691,034.79	-23,543,430.82
Increase in liabilities other than borrowings	24,233,023.75	10,461,138.80	24,227,127.37	10,758,910.84
Less :				
Interest and related expenses paid	-11,695,228.54	-6,952,000.77	-11,695,125.84	-6,944,574.18
Income taxes paid	-1,764,433.67	-23,731.46	-1,735,976.37	0.00
Net cash generated by/(used in) operating activities (a)	3,123,393.20	-34,155,185.28	3,164,698.01	-33,760,089.49
Cash flows from investing activities				
Acquisition of subsidiaries, associates and other investments	0.00	0.00	0.00	-138,776.00
Purchase of property, plant and equipment	-571,037.09	-809,281.12	-571,037.09	-809,281.12
Proceeds from property, plant and equipment disposal	4,904.21	808,107.81	4,904.21	807,961.95
Advances from disposal of other investments	0.00	13,000,000.00	0.00	13,000,000.00
Dividends received	139,464.11	2,077,345.00	139,464.11	2,077,345.00
Net cash (used in)/generated by investing activities (b)	-426,668.77	15,076,171.69	-426,668.77	14,937,249.83
Proceeds from issue of long/short term borrowings	4,094,261.66	18,291,089.60	4,094,261.66	18,291,089.60
Repayment of long/short term borrowings	-8,517,370.00	-24,000,000.00	-8,517,370.00	-24,000,000.00
Repayment of finance lease liabilities	0.00	-38,597.78	0.00	-38,597.78
Dividends paid	-427,177.58	-540.94	-427,177.58	-540.94
Net Cash used in financing activities (c)	-4,850,285.92	-5,748,049.12	-4,850,285.92	-5,748,049.12
Net decrease in cash and cash equivalents (a)+(b)+(c)	-2,153,561.49	-24,827,062.71	-2,112,256.68	-24,570,888.78
Cash and cash equivalents at the beginning of the year	22,648,789.60	47,475,852.31	22,372,498.20	46,943,386.98
Cash and cash equivalents at the end of the year	20,495,228.11	22,648,789.60	20,260,241.52	22,372,498.20

STATEMENT OF COMPREHENSIVE INCOME

	The Group		The Company	
	1/1-31/12/2011	1/1-31/12/2010	1/1-31/12/2011	1/1-31/12/2010
Revenue	193,323,740.51	169,374,834.15	193,223,605.81	169,232,340.61
Gross loss	2,698,689.74	-321,884.96	2,598,555.04	-428,689.35
Operating loss before tax, financing and investing costs	-28,377,433.21	-35,984,929.41	-27,770,907.80	-35,898,955.41
Loss before taxes	-39,972,665.61	-40,816,239.73	-39,366,767.32	-41,139,074.06
Loss after taxes (a)	-39,765,075.59	-43,387,366.11	-39,366,767.32	-43,079,674.95
- Equity holders of the parent	-39,765,075.59	-43,368,350.86	-39,366,767.32	-43,079,674.95
- Non Controlling interest	0.00	-19,015.25	0.00	0.00
Other Comprehensive income after taxes (b)	0.00	0.00	0.00	0.00
Total comprehensive income after taxes (a)+(b)	-39,765,075.59	-43,387,366.11	-39,366,767.32	-43,079,674.95
- Equity holders of the parent	-39,765,075.59	-43,368,350.86	-39,366,767.32	-43,079,674.95
- Non Controlling interest	0.00	-19,015.25	0.00	0.00
-Basic and diluted earnings per share after taxation	-0.5607	-0.6115	-0.5550	-0.6074
Operating loss before tax, depreciation, financing and investing costs	-13,893,769.58	-21,528,103.64	-13,287,244.17	-21,442,223.84

Notes and information :

- The subsidiaries and associates that are included in the above stated consolidated financial statements with their locations, the Group interest and the consolidation method are presented in note 1 of the financial statements.
- The consolidated financial statements are included in the consolidated financial statements of the company "GRIMALDI COMPAGNIA DI NAVIGAZIONE S.p.a." (domicile : Palermo Italy) which at the year ended December 31,2011 participating interest in the parent company of 91.66% (including a call option of 4.11% and an indirect participation of 1.75% through a subsidiary of the Grimaldi group).
- The unaudited tax years of the Company and of the companies of the Group are analyzed in note 33 of the financial statements.
- The main accounting principles of 31/12/2010 have been consistently applied.
- For securing the long-term debt, first preferred mortgages have been registered on the vessels of the above stated financial statements amounting to € 375,000,000.00.
- Within the year the subsidiaries MINOAN CRUISES S.A., MINOAN ESCAPE S.A. and European Thalassic Agencies Shipping management and consultants S.A., has liquidated (note 15 of the financial statements).
- There are no outstanding disputes in the courts or any arbitration against the Company and consolidated Subsidiaries, which could have substantial effects on the financial position. The relevant provisions included in the above stated financial statements are the following:

	The Group	The Company
Provisions for debtors balances legally pursued	12,550,685.38	12,550,685.38
Provisions for unaudited tax years	0.00	0.00
Other Provisions	0.00	0.00
- The number of the personnel employed by the Group at year end 31/12/2011 and 31/12/2010 was 459 and 574, respectively.
- Earnings per share is calculated on the weighted average number of shares outstanding.
- The total inflows and outflows, as well as the receivables and payables, resulting from transactions among the related parties in accordance with the I.A.S. 24 are as follows:

	The Group	The Company
a) Inflows	8,839,193.83	8,843,615.51
b) Outflows	25,211,459.83	25,211,459.83
c) Receivables	47,426.77	104,922.28
d) Payables	28,325,798.82	28,325,798.82
e) Transactions and compensations of directors and members of board of directors	1,428,853.87	1,428,853.87
f) Receivables from directors and members of board of directors	107,508.89	107,508.89
g) Payables to directors and members of board of directors	59,218.83	59,218.83

Heraklion, March 28th 2012

THE VICE CHAIRMAN OF THE BOARD
KONSTANTINOS MAMALAKIS
ID C Nr AA 367050

THE MANAGING DIRECTOR
ANTONIOS MANIADAKIS
ID C Nr AI 944699

THE ACCOUNTING MANAGER
DIMITRA BATSI
ID C Nr AI 438159
ID 23944 First Class